

2026 LEGISLATIVE SESSION

THE *Lobby*

GOVERNMENT
RELATIONS GUIDE
OF ASSOCIATIONS,
BUSINESSES, PEOPLE
AND ISSUES

PUBLISHED BY





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DESIGN AND COVER PHOTO BY BRENDA PINNELL/HEPCATZ DESIGN
 INDEX PAGE AND BACK COVER PHOTOS BY
 WEST VIRGINIA LEGISLATIVE PHOTOGRAPHY

PRINTED BY HD MEDIA



AARP WEST VIRGINIA

aarp.org/wv

CONTACTS



Gaylene Miller
 State Director
gmliller@aarp.org



Angela Vance
 Associate State Director,
 Advocacy
avance@aarp.org



Roger Calhoun
 State President
rcalhoun@aarp.org



Tom Hunter
 Associate State Director,
 Communications
tphunter@aarp.org



Susan LeFew
 Associate State Director,
 Community Outreach
slefew@aarp.org



2024 AARP WV Legislative Advocacy Team

ABOUT

AARP is the nation's largest nonprofit, nonpartisan organization dedicated to empowering people fifty and older to choose how they live as they age. AARP strengthens communities and advocates for what matters most to the more than 100 million Americans 50-plus and their families at the federal, state, and local levels.

LEGISLATIVE PRIORITIES

AARP's West Virginia state legislative priorities in 2026 are focused on supporting family caregivers, preserving and strengthening home and community-based services, protecting older West Virginians against fraud, scams and financial exploitation, and advancing build out of the state's broadband infrastructure to ensure all West Virginians have access to affordable and reliable high-speed internet services.

SOCIAL MEDIA



ONLINE: aarp.org/wv



Access Strategies

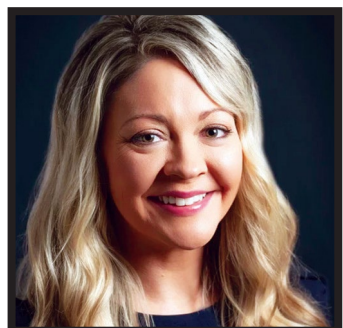
Access Strategies is a full-service government affairs and public relations firm – with offices in Charleston, Beckley, and Martinsburg, West Virginia – specializing in federal, state, and local government affairs, association management, political communication, and grassroots campaigns.

CONTACTS



Daniel Hall
President, co-founder
304-228-7545
daniel@wvaccess.com

With almost two decades of government and political experience, Daniel has the knowledge and relationships to successfully represent his client's interests.



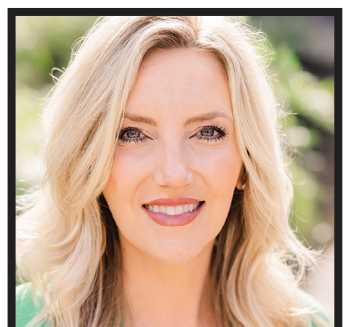
Summer Barrett
Vice President, co-founder
304-707-5205
summer@wvaccess.com

With extensive experience in government affairs, political strategy and communications, Summer's access, relationships, and experience inside the WV State Capitol are unrivaled.



Amber Perry
Senior Director of Government Affairs
306-672-0157
amber@wvaccess.com

Amber brings over a decade of government relations and lobbying experience, including direct work in membership engagement and grassroots organizing.



Marilyn Hall
Director of Government Affairs – Children & Families
304-712-6423
marilyn@wvaccess.com

Marilyn is a licensed social worker in West Virginia. She has served in leadership roles in private and public sector positions in child protection and family preservation.



WV Legislative Photography by Perry Bennett

ABOUT US

Access Strategies represents many of the state's most influential trade associations and companies – including a Fortune 50 company. Areas of representation currently include energy, healthcare, higher education, retail, local government, petroleum, hospitality, insurance, transportation, gaming, government procurement, and nonprofits.

With unparalleled access to West Virginia's government and political leaders, Access Strategies is well-positioned to serve our clients' individual and unique needs.

SOCIAL MEDIA

facebook.com/wvaccess

[@DanielHallWV](https://twitter.com/DanielHallWV)

[Access Strategies LLC](https://www.linkedin.com/company/access-strategies-llc)

LEARN MORE



SERVICES

GOVERNMENT AFFAIRS

Most think of lobbying when they hear government affairs, but it really is so much more than that. Through our unparalleled access within the West Virginia government, we are best-positioned to offer year-round representation with the legislature, governor's administration and state agencies, assistance with agency rule-making, and all lobbying efforts.

ASSOCIATION MANAGEMENT

Access Strategies provides a full range of association management services, including: in-person/virtual meeting and event planning, budget management and bookkeeping, coordination of public relations efforts, tracking of industry-specific news, maintenance of website and social media, and membership development.

STRATEGIC COMMUNICATIONS

Whether it is helping build your brand, crafting a winning message, helping in a crisis, building an advocacy coalition, developing a media plan for targeted audiences, or honing a complex issue into a digestible message, we are always ready to assist. Access Strategies is fully equipped to handle any necessary strategic communications project that may arise, both during the legislative session and year-round.

GRASSROOTS AND GRASSTOPS CAMPAIGNS

Grassroots and grasstops campaigns often aren't at the forefront of a group's mind until they realize they need to mobilize for a particular piece of legislation, and then it may be too little, too late. Access Strategies understands this reality and is ready to launch any grassroots or grasstops efforts at a moment's notice to ensure victory for our clients.



About Us

A FULL-SERVICE MARKETING AGENCY WITH A FIRM GRASP ON STATE ISSUES.

At Asher, full-service means we do it all: targeted marketing expertise, digital and traditional media, strategy, PR and advocacy, emotional storytelling, and creative solutions for print, video, digital, social media, environmental and beyond. While we serve a wide variety of clients, we specialize in franchise marketing, government relations, retail marketing, higher education and financial services.

OUR LEGACY

In an industry filled with constant change and instability, Asher stands apart for our longevity. We have been delivering marketing that works for over 50 years.

PRIMARY CONTACTS



Owner, President & CEO
Fort Wayne, IN Office
karak@asheragency.com



Director of Public Affairs & Advocacy
Washington, D.C. Office
mikef@asheragency.com

Winning Experience

Asher has a reputation for success, working with a variety of local, state, regional and national clients that rely on our vast experience and expertise.



Real voices. Real results.

ONE THING YOU QUICKLY LEARN ABOUT ASHER IS THAT OUR CLIENTS LOVE US.

They stay with us an average of eight years, when the industry average is two and half years. There's real reasons behind that statistic. But, you don't have to take our word for it. Nothing speaks louder than the experiences of those we've had the privilege to serve. Our clients' stories are a testament to the work we do in West Virginia and the partnerships we value.

HERE'S WHAT OUR CLIENTS HAVE TO SAY ABOUT THEIR JOURNEY WITH ASHER:

“They are always looking to better our company by focusing on new business and introducing us to new people who end up helping us. Whatever you need—they can do it.”

Mary Anne Ketelsen
Owner
Mister Bee Potato Chips

“From the very start, the Asher Agency helped improve our results by bringing a creative, proactive, complementary and multidimensional approach to our efforts. We found the Asher team to be deadline driven, a trusted partner and dedicated to our success.”

Paul T. Branks
Chief Communications Officer
American College of Sports Medicine

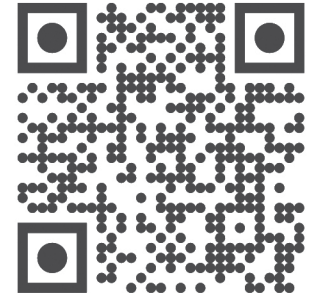
“In prior relationships we had with other agencies, we did all of the work and it took an inordinate amount of work. Thanks to the integrated team at Asher, our annual report took minimal effort on our part. That was the beauty of working with Asher Agency.

Asher immediately grasped the mission and vision of this important fundraising communications tool... they delivered exactly what we needed, providing an award winning final product. I only have the highest regards for the work of Asher Agency.”

Luella Gunter
Executive Director of Philanthropy
Vandalia Health

LET'S CONNECT

To find out more about Asher, visit our website at asheragency.com or use the QR code below. For quick answers to any questions, please contact Mike Fulton at 260.424.3373.



- asheragency
- asheragency
- Asher Agency

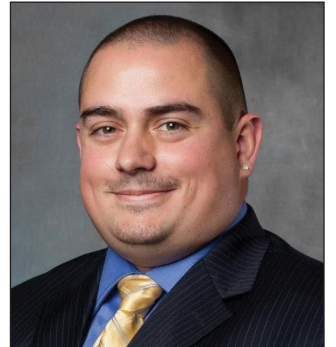




APTA WEST VIRGINIA

1412 Kanawha Boulevard East,
Charleston, WV 25301
aptawv.org

LEADERSHIP



Tim Guiden
PT, DPT
President

(937) 545-8729
Tim.Guiden@FSPTmail.com



Frank Hartman
JD
Executive Director
Government Relations

(304) 444-6058
frank@hartmancosco.com

TOLL FREE:
800-346-5127



VISION

To be the established leaders in human movement promoting education and access to physical therapy.

MISSION

Building a strong organization to advance best practices and excellence in physical therapy to improve the health of communities.

2026 EVENT

■ **APTA-WV Advocacy Day**
8:00 am, Friday, January 23rd
WV Culture Center, State Capitol Complex

SOCIAL MEDIA

- facebook.com/wvpta/
 - instagram.com/apta_wv/
 - x.com/aptawv
 - youtube.com/channel/UCw7AbsW7sRt5TQsSBVmPYtQ
- aptawv.org

ABOUT

APTA WV, part of the American Physical Therapy Association (APTA), formed in 1949 as the principal membership association representing and promoting physical therapy in West Virginia.

In recent years, APTA-WV has successfully advanced critical policy initiatives, most notably securing copay parity for physical therapy services—an important reform that improves patient access to care by eliminating higher out-of-pocket costs for physical therapy compared to primary care visits. This change helps ensure patients can pursue timely, cost-effective treatment without financial barriers. Additional achievements include securing direct patient access, repealing the Medicaid provider tax for individual providers, and supporting meaningful medical liability reform.

APTA-WV is a service-driven organization dedicated to advancing physical therapy and promoting the benefits of movement. Members work collaboratively with stakeholders and partner organizations to improve human well-being.

APTA-WV's priorities include strengthening member engagement through a regional structure, enhancing advocacy with a statewide legislative alert system, expanding education through an annual conference, and growing membership through strategic recruitment and leadership development.

APTA WV is focused on service. APTA WV advances physical therapy with an acute understanding of the benefits of movement. Members practice with passion and patience, developing relationships with each other, stakeholders, and other groups and organizations that seek to advance human well-being.

New directions for the association include building a regional structure to keep members directly involved and informed, developing a statewide legislative alert system to enhance advocacy efforts, expanding educational opportunities through an annual conference that offers concurrent sessions and networking opportunities, and implementing recruitment and leadership strategies to expand membership.



West Virginia Business & Industry Council

P.O. Box 5159
Charleston, WV 25361
wvbic.org

Founded in 1982, the council provides a unified voice for business in the state, representing 26 industries and 350,000-plus workers.

CONTACT

Mark Polen
Chairman
(304) 345-2000
mpolen@lgcr.com

Jason Pizatella
First Vice Chairman
(304) 342-1166
jpizatella@cawv.org

Daniel Hall
Associate Member Chair
(304) 228-7545
daniel@wvaccess.com

Will Swann
Secretary
(304) 348-2414
wswann@fbtlaw.com

Sam Minardi
Treasurer
(304) 542-8786
sam.minardi@gmail.com

Bridget Lambert
Immediate Past President
(304) 342-1183
blambert@wvretailers.com

@WVBIC

WEB:
www.wvbic.org



ABOUT US

The West Virginia Business & Industry Council (BIC) is comprised of our state's primary business trade associations and many of our largest employers, accounting for hundreds of thousands of workers in nearly every industry segment across the state. Our goal is to enhance the business climate in West Virginia, and our members have been working to that end for more than 40 years.

OUR MISSION

Today, BIC consists of more than 50 West Virginia trade associations and businesses and represents more than 350,000 West Virginia workers across 26 separate industry categories. BIC members are foot soldiers for change whose goal is to enhance the business climate in West Virginia.

BIC meets frequently during the legislative session and throughout the rest of the year to discuss issues affecting employers in West Virginia. The organization pursues an aggressive policy agenda and interfaces regularly with state government leaders to discuss BIC's policy priorities. State policymakers recognize BIC as one of the key groups involved in moving West Virginia forward.

“The West Virginia Business & Industry Council (BIC) supports and advocates policies which encourage job growth and statewide economic development.”

KEY ISSUES

The WV Business & Industry Council supports:

- Increased attention on and investment in initiatives to improve our state's workforce participation rate.
- The fair, equitable, and responsible taxation of the employer community and state citizenry.
- Tort reform initiatives that bring our civil justice system in line with neighboring states and the rest of the country.

■ Policies that increase investment for infrastructure development and maintenance, to include roads, bridges, public buildings, water, sewer, broadband, etc.



Capitol Advocates, LLC

2011 Quarrier Street
Charleston, WV 25311
www.cawv.com

County Commissioners' Association of West Virginia

2007 Quarrier Street
Charleston, WV 25311

CCAWV.ORG
✉ ccawv@ccwav.org

There's an old saying around state legislatures that "if you aren't at the table, then you could end up on the menu!" Capitol Advocates understand the importance of having representation engaged throughout the entire process.

CONTACT



Jason Webb
Managing Member

304-415-9322
info@cawv.com

BIO

The son of a coal miner, Webb understands the adage that there is no substitute for hard work. While he worked his way through college, he completed internships at Merrill Lynch and a trading firm on the Chicago Board Options Exchange, and assisted with several Senior PGA and Celebrity Players Tour events. Webb received his Bachelor of Business Administration in finance and political science from the Gattton College of Business.



Photo by JOHN SIBOLD

OUR SERVICES

Capitol Advocates can assist your organization with the following services:

- Research and analysis
- Legislative representation and monitoring
- Administration engagements
- Regulatory process and rule-making review
- Issue advocacy and support
- Government procurement
- Business-to-Business opportunities
- Site selection services

"For over two decades, Capitol Advocates have done a great job for us. They are effective and responsible."

– Jack Friou, Senior VP, Director of Government Relations at AFLAC

"Jason and I have worked on several issues together and I have always been impressed with his knowledge, experience and contacts."

– James H. Hodges, Governor of South Carolina 1999-2003

"Jason is a trusted advisor on national issues and relationships across the country. Your company would be at a competitive disadvantage not engaging him."

– Scot Zajic, Vice President - Legislative Affairs for Safelite Group, Inc.

ABOUT US

Capitol Advocates, LLC, is a full service government relations, lobbying, advocacy, & consulting firm in West Virginia. We genuinely believe in the traditional values of hard work and integrity. We advocate our clients' positions to government leaders, not rationalize their viewpoints to our clients.

We consciously adhere to this philosophy every day. We understand that effective government relations require both determination and persistence. Our knowledge, experience and professional relationships are leveraged to assist in these endeavors. While it is difficult to guarantee outcomes, you can be assured of the effort.

CLIENTS

- AFLAC
- Anheuser Busch
- Genesis Partners
- K12, Inc.
- Findhelp
- Safelite
- T-Mobile
- Uber
- Vandalia Health



Empowering Local Government, Enriching Counties, Fostering Collaboration

Comprising elected officials from West Virginia's fifty-five counties, the County Commissioners' Association of West Virginia fosters collaboration, sharing of best practices, and effective communication among county leaders. By promoting good governance and supporting its members in navigating the complexities of county administration, the CCAWV contributes to the overall development and prosperity of the state's diverse regions.

The association empowers county commissioners with the tools and information needed to make informed decisions, ensuring effective and responsive governance at the local level. The association serves as a unifying force, reinforcing the collaborative spirit among county leaders in their commitment to serving the residents of West Virginia.

THE FRONT LINE: COUNTY COMMISSION

The County Commission is the level of government closest to the people, serving as the primary bridge between citizens and the public services that impact their daily lives. The Commission operates where residents live, work, and raise their families.

The County Commission is uniquely positioned to be responsive and accountable for several key reasons:

- DIRECT ACCESSIBILITY
- TANGIBLE IMPACT
- LOCALIZED PROBLEM SOLVING

From managing the local budget to maintaining parks, emergency services, overseeing elections, and other local services, the Commission acts as the steward of the community's collective resources. It is the first place a citizen turns when they want to see a change in their immediate environment, making it the most vital link in the chain of self-governance. The County Commission must have the tools necessary to allow engagement, flexibility and delivery of services to the citizens of their county.

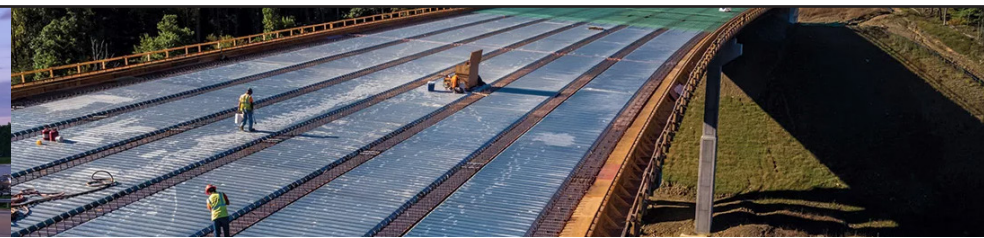
EVENTS:

January 18-20 **Legislative Conference**
Embassy Suites, 300 Court Street, Charleston, WV

June 7-9, 2026 **Annual Conference**
Stonewall Resort, 940 Resort Drive, Roanoke, WV

Melanie A. Pagliaro, Executive Director

✉ melanie@ccawv.org



Jason Pizatella
Chief Executive Officer

2114 Kanawha Boulevard, East Charleston, West Virginia 25311
(304) 342-1166

INDUSTRY LEADERSHIP

The Contractors Association of West Virginia represents over 500 businesses and approximately 20,000 employees in the building, highway, industrial, and utility contracting sectors. Our members are hard at work building safe roads and bridges, modern schools, airports and hospitals, and water and wastewater infrastructure that increases the quality of life for all West Virginians.

CAWV advances the specific interests of the entire industry. As the "voice of construction," we advocate for a level playing field for contractors and help maximize funding opportunities for infrastructure projects. We also oppose unreasonable legislation and unfair business and employment practices. We work diligently during the 60-day legislative session to keep members informed on issues affecting their businesses and the construction industry.

ELEVATE

CAWV works to support its members by strengthening the workforce, expanding opportunities, and creating connections that drive company growth across West Virginia's construction industry.



ENGAGE

CAWV engages with industry partners and consumers to create and develop opportunities for contractors and suppliers that strengthen cooperation and promote mutually beneficial relationships.



PROMOTE

Since 1923, CAWV has been the leading voice for construction, promoting the work of qualified construction contractors and industry-related companies.



ADVOCATE

CAWV is the oldest, most influential advocate for the construction industry in West Virginia. We represent every sector of the nonresidential industry and have for over 100 years.



DELIVERING RESULTS: LEGISLATIVE WINS

- 1) Prompt Pay Act
- 2) Construction Management At Risk
- 3) WVDEP Design-Build Program

BUILDING A BETTER WEST VIRGINIA

► A STRONGER WORKFORCE

Workforce development is one of CAWV's top priorities. Through programs like *Build West Virginia* and *Build It Up*, the association is actively introducing students to construction careers and connecting them with real-world opportunities.

Through the CAWV Scholarship Foundation, the AGC Student Chapter, industry-specific training and education programs, and the Construction Leadership Program, CAWV is directly investing in the growth and development of its member companies.

► A STRONGER VOICE

CAWV's political action committee - HUB PAC - works to elect candidates who support the construction industry and understand the challenges facing our members, advocating for: fair and practical regulations; increased infrastructure investment; roads, bridges, water and wastewater; airports, schools, and major public projects. Through strategic advocacy and relationship-building with lawmakers, CAWV helps ensure that our industry has a seat at the table when critical decisions are made.



► SAFER ROADS & WORKPLACES

Neighboring states—including Virginia, Maryland, Kentucky, and Pennsylvania—already use camera-assisted speed enforcement to improve safety in active work zones. This approach focuses on protecting workers and the traveling public, not penalizing drivers. Implementing camera-assisted speed enforcement would help improve safety on West Virginia roadways, and CAWV supports its adoption to better protect workers and the public statewide.

DRIVE SAFE. SAVE LIVES.

How Camera-Assisted Speed Enforcement Will Improve Safety in West Virginia Work Zones

► SAVE LIVES / REDUCE ACCIDENTS

Camera-assisted enforcement improves safety for workers and motorists. Four out of five work zone fatalities involve drivers or passengers, showing the need for stronger measures.

► IMPROVE DRIVER AWARENESS

Distracted driving and speeding are the top causes of work zone crashes. Clear sign notifications would alert drivers of enforcement zones and improve compliance.

► PRIVACY & DUE PROCESS PROTECTIONS

The program uses no facial recognition and does not retain images. Any citation would require clear driver identification by a certified law enforcement officer, ensuring fairness, due process, and transparency.



HARD AT WORK FOR OVER 100 YEARS





Come join us!

This exclusive WVPA event will once again be held at the West Virginia Culture Center on the Capitol Complex.

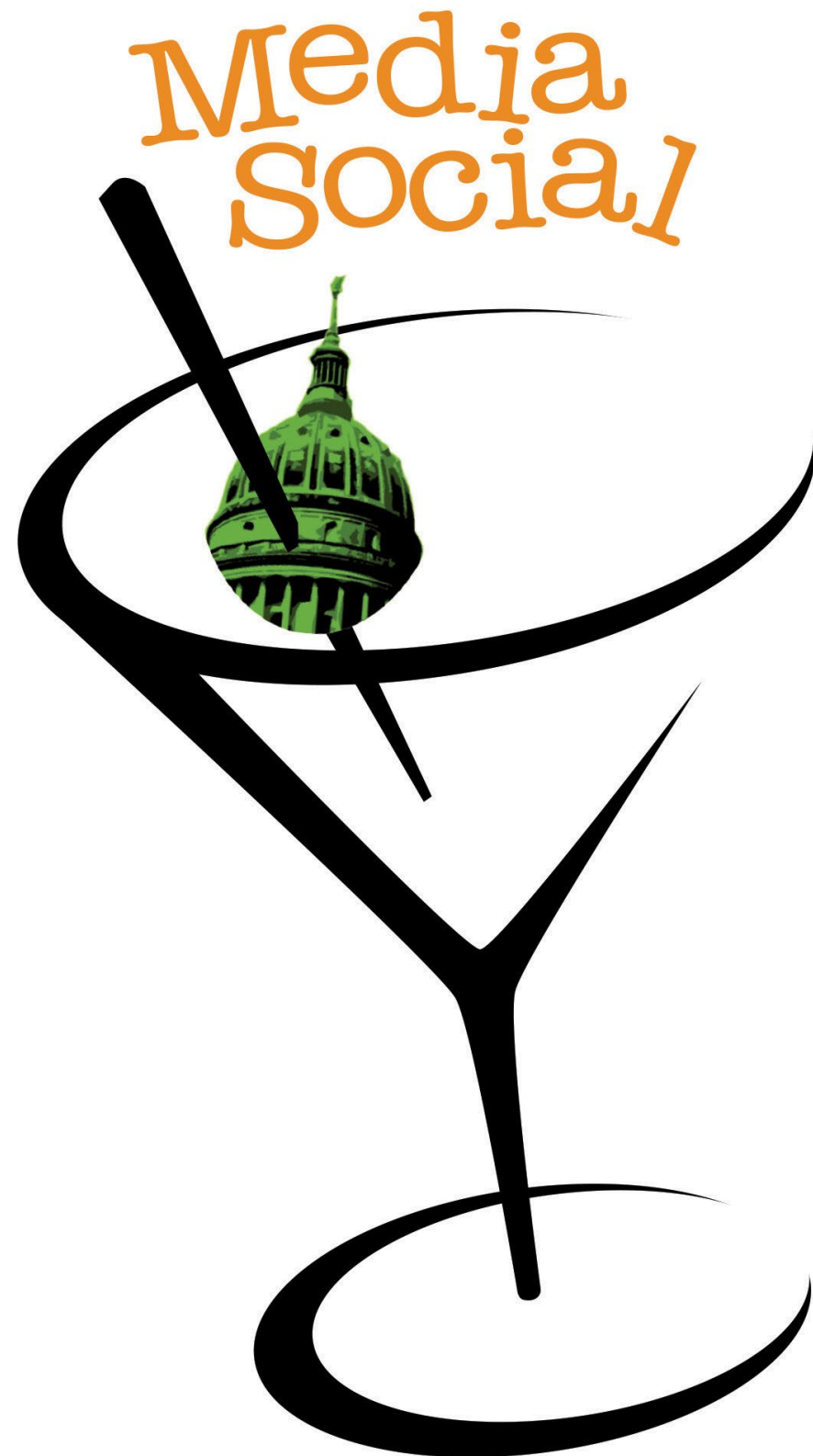
Journalists from print, digital and broadcast media and guests will have a unique opportunity for in-person networking with legislators and state officials.

Culture Center

Wednesday, Feb. 18, 2026

5:30-8 p.m.

Appetizers and drinks



Fulks & Associates

CONTACT



Carol Fulks,
President/Owner

ABOUT

Ms. Fulks has lobbied the West Virginia Legislature for more than 30 years, representing many clients' topics and issues successfully. She attended West Virginia State College, has accomplished several industry related credentials and received awards on behalf of her clientele.



WEST VIRGINIA LEGISLATIVE SERVICES PHOTO BY PERRY BENNETT

Topics of Interest

- Business Issues
- Convention and Visitors Bureaus
- First Amendment
- FOIA
- Horse Racing
- Law Enforcement
- Lottery
- Media News
- Occupancy Taxes/Taxes
- Pensions
- Thoroughbred Industry
- Tourism

FULKS & ASSOCIATES SERVICES

- Lobbies the executive branch, state agencies and city/county local governments.
- Works to build and support grass root projects.
- Advocacy work with clients in preparation for legislative leadership meetings, committee testimony and exhibit/event organization.
- Monitors legislative interim meetings, the rule making process and makes contact as necessary to assist the client with government issues.
- Consistent work on building relationships and contacts on advocacy issues.

PO Box 1347
Charleston, WV 25325
carol@fulksandassociates.com



Gas and Oil Association of West Virginia

Securing America's Energy Future

300 Summers St., Suite 820
Charleston, WV 25301
gowv.com



WHO WE ARE

The Gas and Oil Association of WV, Inc. (GO-WV), is a non-profit corporation working to promote and protect all aspects of the oil and natural gas industry in West Virginia, including:

- The exploration, drilling, production, gathering, processing, interstate transportation, local distribution, marketing and sale of oil, natural gas and natural gas liquids (NGLs).
- The use of natural gas for electric power generation, and the use of oil, natural gas and NGLs as fuel sources and as raw materials in chemical and manufacturing processes.
- Encouraging and projecting a unity of purpose in the industry.
- Educating people about the industry and the benefits it brings to West Virginia and its people.
- Promoting and fostering vocational, technical, and professional educational opportunities for those seeking to work in the industry.
- Informing elected and appointed governmental representatives and key decision-makers of the environmental and economic benefits of using oil, natural gas and NGLs.
- Helping advance and grow the oil and natural gas industry and protecting fair market prices.

GO-WV was born in December 2020 when members of the Independent Oil and Gas Association of West Virginia (IOGAWV) and the West Virginia Oil and Natural Gas Association (WVONGA) voted to combine into one unified trade association.

A MESSAGE FROM THE PRESIDENT, CHARLIE BURD



I am pleased to welcome Rebecca McPhail as GO-WV's new president-elect. Over the next year, she and I will work together in a co-leadership role to ensure a smooth and successful transition. I'm confident that our collaboration positions GO-WV, our members and our industry for continued success.

West Virginia remains one of the nation's leading natural gas producers, supplying reliable and affordable energy to families, businesses and partners around the world. Our natural gas and oil resources fuel the modern economy and support the rising power needs of advanced technologies such as artificial intelligence and the reshoring of U.S. manufacturing. We are committed to responsible development and advocating for policies that create new opportunities and long-term economic growth. As energy demands continue to increase, West Virginia takes pride in its record of achievement and stands ready to lead the way.

WHY YOU SHOULD JOIN

West Virginia's natural gas and oil industry plays a vital role in powering the state's economy and GO-WV stands at the center of that work. As one of the most influential trade associations in the country, we continue to earn the trust of our members by addressing challenges head on and promoting a strong, competitive energy sector in the Mountain State. Natural gas from West Virginia fuels the modern economy and supports the rapidly increasing power demands of technologies shaped by artificial intelligence. We take pride in the industry's long record of achievement and remain

committed to maintaining our leadership role in the Appalachian Basin. GO-WV represents more than 600 member companies and thousands of employees. Our association serves the full natural gas and oil ecosystem, including production, extraction, transportation, distribution and processing, along with the many businesses that sustain these activities. We deliver critical support in education, safety, legislative and regulatory affairs and environmental stewardship so our members can continue driving progress across the Mountain State.

GO-WV SOCIAL MEDIA:

- @GasOilWV
- @GasAndOilWV
- @GO-WV
- WEB:** gowv.com

GO-WV LOBBYING TEAM



Charlie Burd
Gas & Oil Association of WV



Rebecca McPhail
Gas & Oil Association of WV



Phil Reale
Law Office of Phillip A. Reale, PLLC



Jim Fealy
Law Office of Phillip A. Reale, PLLC



Daniel Hall
Access Strategies

2025-2026 EXECUTIVE COMMITTEE:

- Craig Colombo**
Hope Gas
Chair
- Chris Weikle**
Expand Energy
Vice Chair
- Ben Sullivan**
Diversified Energy
Secretary
- Kelly Moss**
Apex Pipeline
Treasurer
- Brett Loflin**
Northeast Natural Energy
Immediate Past Chair



GAS FACTS 2024-2025

ANNUAL ECONOMIC & PRODUCTION HIGHLIGHTS

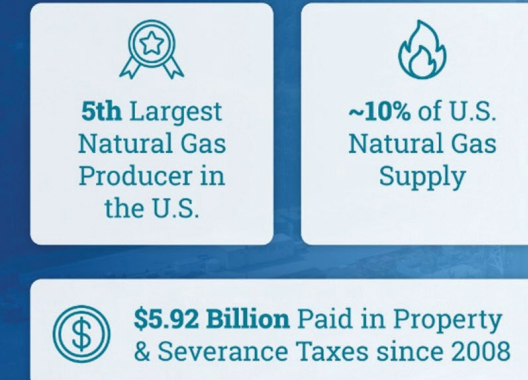


Note all production numbers are as of June 2025; Property & Severance tax totals are as of July 2025



GAS FACTS 2024-2025

WV AT A GLANCE



TOP PRODUCERS

Top Natural Gas Producers in WV (As of 2024)

1. Antero Resources
2. EQT Corporation
3. Expand Energy
4. HG Energy
5. Northeast Natural Energy
6. CNX Resources
7. Arsenal Resources
8. Diversified Energy Company
9. Jay-Bee Oil & Gas
10. Tribune Resources

Top Oil Producers in WV (As of 2024)

1. Expand Energy
2. Antero Resources
3. EQT Corporation
4. EAV Operator, LLC
5. Jay-Bee Oil & Gas
6. HG Energy
7. Diversified Energy Company
8. Tribune Resources
9. CNX Resources
10. Key Oil Company

UPCOMING EVENT

GO-WV Winter Meeting
January 21-22, 2026
Marriott Town Center Hotel
Charleston, West Virginia

Make plans now to join friends, colleagues, legislators and professional contacts for this worthwhile and exciting two-day event. Scheduled speakers include Infinity Natural Resources CEO Zack Arnold, FirstEnergy VP Christian T. Beam, Greylock VP & COO Ryan Deaderick, Orion Strategies CFO Chris Hall, Energy Transfer VP Joe McGinn, Governor Morrisey, Lieutenant Governor Randy Smith, House Speaker Roger Hanshaw, and more!



1412 Kanawha Blvd., East,
Charleston, WV 25301
1-800-346-5127
info@hartmancosco.com
hartmancosco.com

OUR TEAM



FRANK HARTMAN



SCOTT COSCO



DAN PAGE



LILY MORAN

EXPERIENCE

The principals at HartmanCosco Government Relations have experience and backgrounds that allow them to provide clients a balanced and well-rounded perspective on how to successfully navigate the complicated rules — both written and unwritten — of government.

Through proactive client engagement and a proven history of success, HartmanCosco has earned the trust of multinational companies, statewide associations, and nonprofit organizations.

SELECT ASSOCIATION CLIENTS

- West Virginia Prosecuting Attorneys Association
- West Virginia Sheriffs Association
- West Virginia Coalition Against Domestic Violence
- American Physical Therapy Association – West Virginia
- West Virginia Director of Senior and Community Services
- West Virginia Spirits Brokers Association
- West Virginia Podiatric Medicine Association
- The Repair Association
- West Virginians for Affordable Healthcare

CONNECT WITH US

@HartmanCosco
facebook.com/HartmanCosco



ABOUT HARTMANCOSCO

HartmanCosco's commitment to professionalism and a client-first philosophy allows us to develop relationships and build strong lines of communication between our clients and policymakers. We communicate clearly and effectively, providing government leaders with a better understanding of our clients and their interests.

HartmanCosco offers a full complement of government affairs consulting services, including legislative and executive branch lobbying, regulatory representation and compliance, state government budget analysis, communications support, coalition development and management, and grassroots engagement. In addition, the firm can assist with procurement, navigate the governmental process at the state and/or local level, and provide guidance to develop professional relationships with policymakers.

As an advocate, HartmanCosco positively sways the courts of public opinion and gives policymakers a clear view of client organizations and needs. We help craft strategies and messaging and unite voices to achieve policy goals.



1110 Main St., Wheeling, WV 26003 • healthplan.org



Jeff Knight
President & CEO
1.800.624.6961 Ext. 7585
JeffK@healthplan.org



Megan Roskovensky
Director, Government Affairs
304.382.3811
MeganR@healthplan.org

Established in 1979, The Health Plan is a West Virginia-based not-for-profit health maintenance organization with over 500 employees offering innovative healthcare benefits product lines. While we have members in all 50 states, we are most proud of our presence in all 55 West Virginia counties and of our involvement in local West Virginia communities.

WHAT SETS THE HEALTH PLAN APART?

To demonstrate our commitment to West Virginia, THP contracts with PEIA to provide more coverage options for state employees. THP is also one of the four MCOs helping the state to manage its Medicaid population.

Every call to THP is answered by a real person located in West Virginia! Our experienced customer service and claims processing teams prioritize the health and well-being of our members because we are your fellow West Virginians and we want to see you succeed.

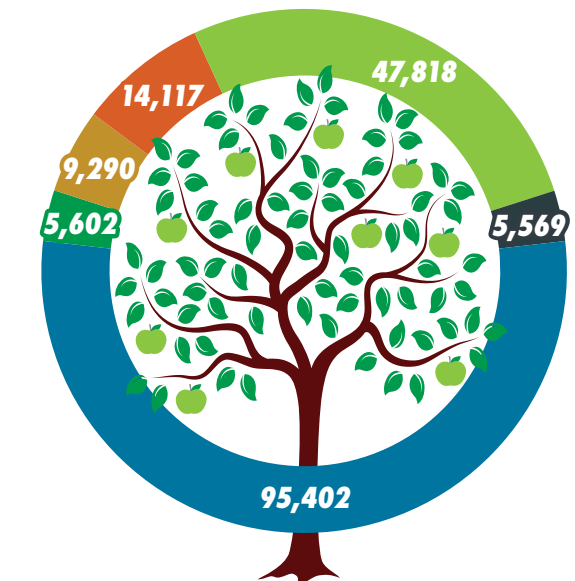


THP has a full clinical team on staff, including doctors, nurses, pharmacists, and behavioral health specialists to ensure our members are receiving appropriate and sufficient care.

THP's provider network offers access to over 7,500 primary care physicians, over 18,000 specialty care physicians and 180 hospitals.

The Health Plan Scholarship program has provided more than \$3 million in full scholarships to more than 50 medical and nursing students who intend to practice in the state of West Virginia.

The Health Plan has a nearly \$60 million impact in West Virginia and profits are proudly reinvested in West Virginia communities.



The Health Plan Total Membership

Commercial	CHIP	Medicare
PEIA	Medicaid	Self-Funded/Other



M.A.P. & Associates provides association management and full-service government relations.



Melanie A Pagliaro
President

304.612.1815
melanie@mapandassociates.com

Lead the conversation, or be the subject of it.

Allow M.A.P. and Associates to provide strategic guidance to your organization while navigating public policy, government relations, and complex decision-making environments. Our firm works with clients to help them engage constructively and effectively, whether under the dome, during negotiations, or in key business discussions connected to public policy.

Legislative Focus Areas

- APPROPRIATIONS
- FINANCE
- TAXATION
- COUNTY GOVERNMENT
- GENERAL LAW
- LAND USE
- PUBLIC SAFETY
- HEALTH CARE
- RURAL HEALTH
- PROFESSIONAL LICENSURE
- RESPIRATORY CARE
- BUSINESS & ECONOMIC DEVELOPMENT
- TECHNOLOGY
- BUSINESS REGULATION

ABOUT:

M.A.P & Associates offers valuable insight into the government relations process. President, Melanie Pagliaro, has over 15 years of executive leadership and management experience with over two decades of public policy experience on both federal and state level.

This experience is derived from having served as a budget and policy analyst for the Speaker and Majority Leader of the West Virginia House of Delegates, and House Finance Committee.

Pagliaro also garnered experience with the Executive Branch while serving as the director of legislative services for the Department of Health and Human Resources and as a senior policy analyst in the Office of the Governor. Prior to her service in state government, Melanie spent more than 10 years working for non-profits where she lobbied for associations and coalitions.

PO Box 11318
Charleston, WV 25339

mapandassociates.com

MEDIA

The following are some of the journalists who will be providing or commenting on coverage of the West Virginia Legislature:

Christopher Millette	Charleston Gazette-Mail	cmillette@hdmediallc.com
Ashley Perham	Charleston Gazette-Mail	aperham@hdmediallc.com
Phil Kabler	Charleston Gazette-Mail	philk@hdmediallc.com
Mike Tony	Charleston Gazette-Mail	mtony@hdmediallc.com
Steven Allen Adams	Ogden Newspapers	sadams@newsandsentinel.com
Christina Myer	Parkersburg News and Sentinel	cmyer@newsandsentinel.com
John McCabe	The Intelligencer and Wheeling News-Register	jmccabe@theintelligencer.net
Derek Redd	The Intelligencer and Wheeling News-Register	dredd@theintelligencer.net
Kate Shunney	The Morgan Messenger	editor@morganmessenger.com
Eric Cravey	The Register-Herald	ecravey@register-herald.com
Jim Cooper	The Times Record and Roane County Reporter	jcoop@thetimesrecord.net
Charles Young	WV News	cyoung@theet.com
Crystal Good	Black By God The West Virginian	crystal@blackbygod.org
Caity Coyne	West Virginia Watch	CCoyne@westvirginiawatch.com
Amelia Ferrell Knisley	West Virginia Watch	aknisely@westvirginiawatch.com
Leann Ray	West Virginia Watch	lray@westvirginiawatch.com
Henry Culvyhouse	Mountain State Spotlight	henryculvyhouse@mountainstatespotlight.org
John Raby	The Associated Press	jraby@ap.org
Eric Douglas	WV Public Broadcasting	edouglas@wvpublic.org
Randy Yohe	WV Public Broadcasting	ryohe@wvpublic.org



LLCMap

@Melanie A. Pagliaro

MAPandAssociates

We provide better marketing solutions to close the gap between where your organization is today and where you want it to be.

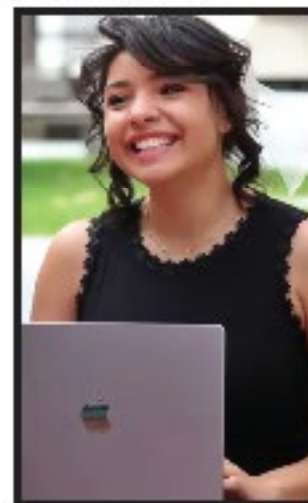
222 Capitol Street, Suite 500
Charleston WV 25301
www.strongrapport.com



West Virginia Child Care Association

P.O. Box 3403
Charleston, WV 25334
www.wvcca.org

CONTACT



Angelica Gilleran
Owner and Founder
304-549-6277
angelica@strongrapport.com

With a proven record of growth in digital marketing and brand development, Gilleran's skills stem from her belief that in order to excel we must prioritize serving others.

We pledge to take a stand for our kids by championing quality behavioral health and child welfare programs found right here at home, supporting the dedicated providers who care for our children in need, and working together to provide care for our kids within our state's borders.

CONTACT



Katrina Harmon
Executive Director
304-741-6197
director@wvcca.org

Contact us to set up a facility site visit or learn more about the services being provided to the children within your district.

TO OUR LEGISLATORS

As a member of the West Virginia Legislature, you have the power to assist the healing of broken families and combat child abuse and neglect. After you've taken your oath of office, do one more thing for WV's foster children: CONTINUOUSLY VOTE TO MAKE CHILDREN'S CARE AND TREATMENT A HIGH PRIORITY.

- Make sure the 5,960 children in state custody receive the care and treatment you expect for your own children.
- Learn more about the providers who take care of the daily needs of WV's foster youth; who prepare foster and adoptive families for these children; and who provide treatment to their families, including going into the home of abused/neglected children to ensure their safety and well-being.
- Eliminate over-regulation in the child serving system in order to increase the volume, quantity, and access to services for WV's children and families.

Support Workforce Development

Provide flexible funding options to:

- address recruitment and retention needs of workforce
- support creative incentive pay rates for difficult-to-fill positions
- incentivize positive outcomes
- evaluate provider rates with regularity and

provide rate increases based on workforce needs, foster/treatment foster parent needs, and increasing market costs

Develop Flexible and Creative Funding Models to Strengthen WV's Full Continuum of Care

Establish rate structures that will:

- cover provider costs in meeting youth/family needs
- provide rate/incentive payments based on quality outcomes
- allow family work, family finding and supportive transitions to community
- support time with youth/families versus inefficient processes

Increase/Improve Provider Relations and Collaboration

- Trust in the decades of experience among quality providers caring for WV youth
- Support trauma-informed approaches
- Establish a culture of mutual trust, respect, voice, and influence of WV's quality providers.

CONTINUUM OF CARE

Achieving success for foster youth is best supported through a continuum of care that provides ongoing services from entry to exit. The goal of this approach is to use the most appropriate and least restrictive interventions, both in or out of the home, while ensuring that safety issues and needs are addressed. Quality licensed treatment programs and services provided throughout WV employ hundreds of dedicated child welfare professionals to serve children in state care.

Traditional Foster Care & Treatment Foster Care Providers

A family-based service approach that provides individualized treatment for children, youth and their families.

WrapAround/Safe at Home/CSED/Aftercare

Designed as a strength-based service delivery system that is child and family driven and founded on an ongoing, outcome focused planning process, this multi-agency collaboration is intended

to offer flexible assistance through a coordinating agency that ensures accountability.

Residential Treatment Facilities

A critical intervention in a comprehensive system of care. Not all children respond well in open community settings. When needed, Residential Treatment can be a critical, specialized intervention to stabilize child and family situations.

Psychiatric Residential Treatment Facilities (PRTFs)

Provide comprehensive services to individuals under the age of 21 with severe emotional disturbances and/or long-term psychiatric illnesses whose immediate treatment needs require supervision and active treatment on a 24-hour inpatient basis.

Emergency Shelters

Provide emergency admission on a 24-hour, seven days per week basis. Shelters are to be used as emergency placements where youth can receive care in a safe and supportive environment focused on intense supervision, assessment, treatment and provision of basic needs.

Transitional Living (TL)

TL provides an array of supports to older youth and young adults as they strive towards independence.

For 5,960 children under the supervision of the West Virginia Department of Human Services, the State of West Virginia is their parent! These children are why the West Virginia Child Care Association (WVCCA) wants YOU to continue to make children a priority of the WV Legislature. With your help in public policy and the proper treatment carried out by the WV case workers, judges and service providers, abused/neglected children and their families can be successful.

ABOUT US

WVCCA is an association of professional service agencies that operate a wide variety of behavioral health and child welfare programs including adoption, assessment, emergency shelters, family-based treatment, foster care, family preservation services, independent living and residential treatment. Our focus is on the most vulnerable and challenged WV children who have experienced abuse, neglect, emotional or behavioral disabilities, substance abuse and/or delinquency.

OUR 20 MEMBER AGENCIES

- Academy Programs
- Blueprints
- Burlington United Methodist Family Services, Inc.
- Cammack Children's Center
- Children's Home of Wheeling
- Crittenton Services
- Davis Stuart Inc.
- Daymark
- Elkins Mountain School
- Everstand
- Family Connections, Inc.
- Golden Girl, Inc.
- National Youth Advocate Program
- New River Ranch
- Pressley Ridge
- River Park Hospital
- St. John's Home for Children
- Stepping Stone, Inc.
- Stepping Stones, Inc.
- Step Stone Family & Youth Services

SERVICES

- Social media management
- Video and photography
- Website development
- Graphic design
- Public relations
- Branding and strategy



ABOUT US

At StrongRapport, we love helping organizations solve visibility and connection problems. We do this by helping our clients share their brand in memorable ways through traditional and digital marketing.

It is our goal to do this in a way that allows our clients to build profitable long-term relationships.

Right now we are particularly focused on women-owned businesses, regional nonprofits, and groups that are truly invested in building up female leaders.

SOCIAL MEDIA

facebook.com/StrongRapport

instagram.com/strongrapport/

linkedin.com/company/strongrapport

LEARN MORE



The state of West Virginia is the parent of

5,960 children

under the supervision of the West Virginia Department of Human Services

1,816 WV youth

awaiting adoption

SOURCE: WVDHHS Child Welfare Dashboard, KidsCount.org



WEST VIRGINIA BUILDING & CONSTRUCTION TRADES COUNCIL

600 Leon Sullivan Way
Charleston, WV 25301
WVtrades.org

The West Virginia Building and Construction Trades Council, and its division the Affiliated Construction Trades (ACT), is an umbrella group representing more than 24,000 local union construction workers in West Virginia and surrounding communities.

CONTACTS



Justin Williams
304-345-7570
justinwilliams@actwv.org



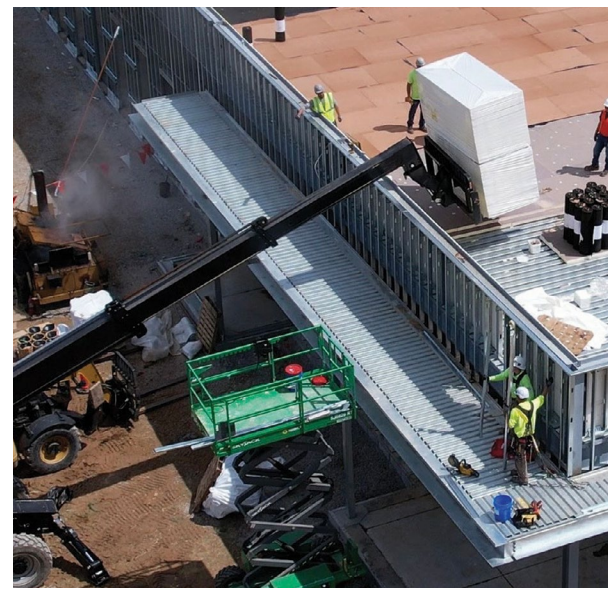
George Capel
304-345-7570
georgecapel@actwv.org



John Epperly
304-345-7570
johnnepperly@wvsbt.org

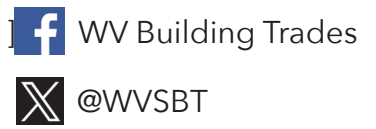
KEY ISSUES

- Local Jobs for Local Workers
- Strengthen Apprenticeship Training Programs
- Uphold Worker Unemployment Standards
- Promote Transparency in Government and Industry
- Support a Safe and Drug-Free Workplace
- Secure Stronger Wages and Benefits for West Virginia Workers



LEARN MORE

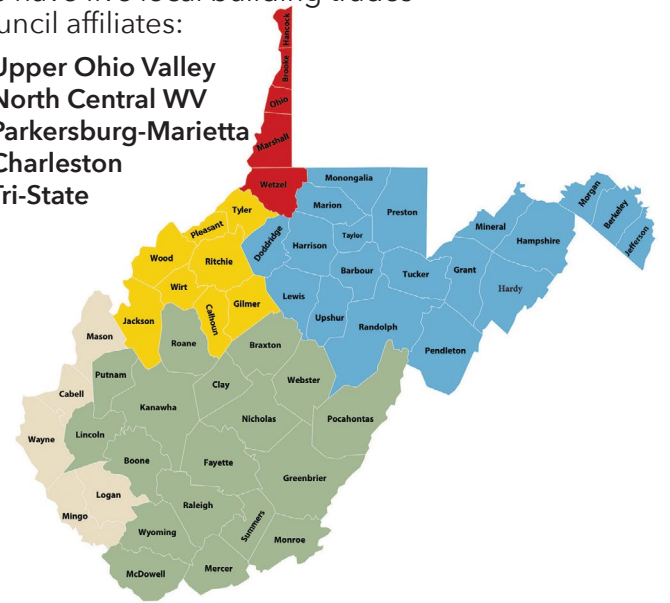
WVtrades.org
Newsletter: The ACT Report



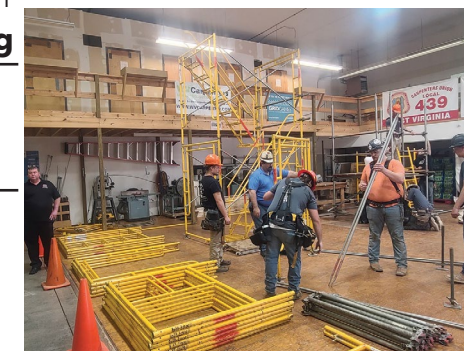
LOCATIONS

We have five local building trades council affiliates:

- Upper Ohio Valley
- North Central WV
- Parkersburg-Marietta
- Charleston
- Tri-State



WVBCT Apprenticeship Programs



An apprenticeship provides college-level education in a skilled trade. Joint Apprenticeship Training Committees (JATC) are training programs that prepare students with both classroom and on-the-job training in a variety of trades based on your skills and interests. With over 27 locations across West Virginia, and recruitment programs for veterans, WVBCT apprenticeship programs offer the highest level of training, developing our state's workforce -- all without taxpayer money.

Enrolled Apprentices become eligible for the STAND Program, a pathway to earning an associates degree upon completion of your apprenticeship program.

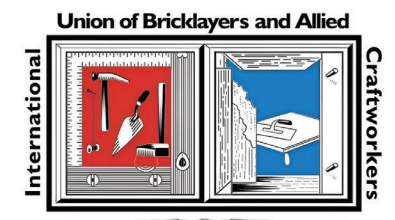
General Requirements:

- Must be a least 18 years of age
- High School graduate, GED, or equivalent
- Valid WV Drivers' License
- Must pass a drug test

Construction trades crafts with apprenticeship programs



Boilermakers



Bricklayers



Carpenters / Millwrights



Cement Masons and Plasters



Electricians



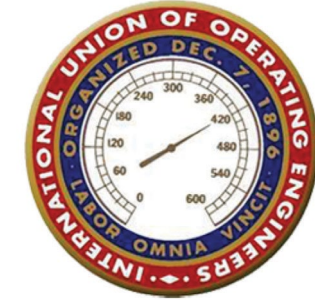
Insulators



Iron Workers



Laborers



Operating Engineers



Painters



Plumbers, Pipefitters, Sprinklerfitters



Roofers



Sheet Metal Workers

ECONOMIC IMPACT DATA

More than
\$8.1 Billion
in economic impact

\$2 Billion
in labor income

\$58 Million
in training and safety

More than
\$120 Million
in healthcare support

Support more than
37,000 jobs
in West Virginia



REPRESENTING THE WORLD'S FUEL OF CHOICE

• WEST VIRGINIA COAL ASSOCIATION •

WVCA is a trade association representing the interests of companies engaged in the mining of coal within the State of West Virginia. WVCA's producing membership accounts for more than 80 percent of West Virginia's underground and surface coal production of both thermal and metallurgical coal. WVCA also represents associate members that supply an array of services to the mining industry, including permitting, environmental, and engineering consulting firms; mining equipment manufacturers; coal transportation companies; coal consumers and land and mineral holding companies. WVCA's primary goal is to enhance the viability of West Virginia coal as a source of domestic energy by facilitating environmentally responsible coal mining through reasonable, equitable, and achievable state and federal policy and regulation.



Chris Hamilton
WVCA President



Jason Bostic
WVCA Vice-President

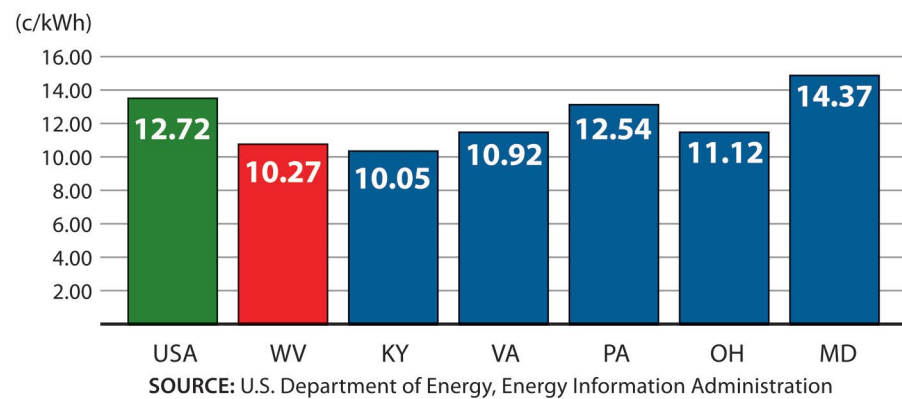
WEST VIRGINIA COAL IS SHIPPED TO 105 LOCATIONS IN 30 STATES:



WEST VIRGINIA IS THE...

- 2ND LARGEST Coal Producing State
- LARGEST Underground Mining State
- LARGEST Coal Employment State
- LARGEST Metallurgical Coal Producer
- 2ND LARGEST Thermal Coal Producer
- LARGEST International Coal Exporting State
- LARGEST Supplier of Met Coal to Domestic Steel Industry

2023 WV RETAIL ELECTRICITY PRICE COMPARISON - ALL SECTORS



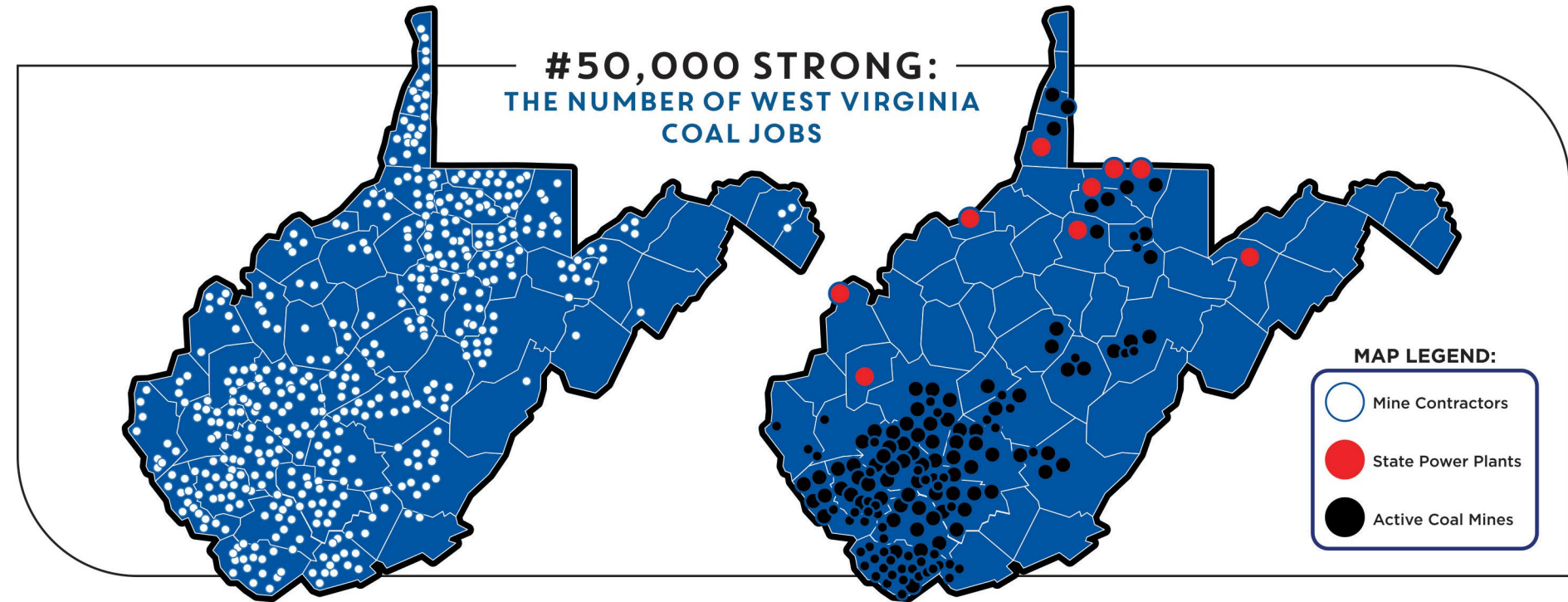
ECONOMIC IMPACT OF COAL MINING AND COAL-FIRED POWER GENERATION IN WEST VIRGINIA

TYPE	DIRECT	INDIRECT & INDUCED	TOTAL
OUTPUT (in Billions of Dollars)	9.4	4.5	13.9
EMPLOYMENT (in Thousands of Jobs)	15.4	17.9	33.3
EMPLOYEE COMPENSATION (in Billions of Dollars)	1.8	1.1	2.8
STATE & LOCAL TAX REVENUE (in Millions of Dollars)	--	--	611.3

NOTES: Output, Employee Compensation, and Taxes are measured in 2019 dollars. Tax impact includes severance, sales, personal income, property, and corporation net income taxes.

WEST VIRGINIA COAL FACTS

- Total Production: **84,645,038 tons**
- Total Employment: **63,009**
- Coal Severance Tax Collections: **\$349.5 million**





West Virginia Directors of Senior & Community Services

1360 Main Street
Hamlin, WV 25506
wvdscs.org

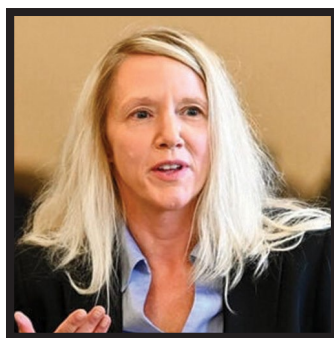


West Virginia Retailers Association

2110 Kanawha Blvd., E., Suite 102
Charleston, WV 25311
(304)-342-1183 (304) 342-1471 Fax
wvretailers.com

West Virginia Retailers Association (WVRA) is a unified voice for the retail industry.

LEADERSHIP



Jennifer Brown
Legislative Chair
304-294-8800
brownj@wcco.com



Amy Orndoff
President
304-263-8873
amy@berkeleyseniorservices.org



Scott Cosco
Government Relations
304-633-7287
scott@hartmancosco.com



MISSION

Championing for nonprofit senior service provider agencies to thrive and survive by utilizing vast membership knowledge, experience, and legislative advocacy.

2026 EVENT

Legislative Reception
5:30-7:00 p.m., Thursday, January 15th
Beni Kedem Shrine Center, Charleston

THE GOALS

The goals of West Virginia Directors of Senior and Community Services are to promote and to assist in the establishment of programs and services, where funding sources permit, for senior centers, care of disabled persons over the age of eighteen (18) years, persons sixty (60) years of age or over, and other programs and services for citizens of the State of West Virginia.

ABOUT

West Virginia Directors of Senior & Community Services (WVDSCS) members have a successful and lengthy record of supporting elderly residents. Member nonprofit agencies know their clients and their needs. They support seniors who live in communities across the state, including remote areas where no other providers are available.

Member agencies deliver services to more than 30,000 West Virginia seniors – most of whom are low income – and employ more than 3,000 individuals. WVDSCS members are important to senior citizens, their families, and the economy of West Virginia communities.

Through providing meals in centers or to seniors' homes, delivering in-home personal care, and supporting other life-enhancing services, WVDSCS members enable senior citizens to remain in their homes rather than depend on long-term care facilities. That provides enormous cost savings to government.

WVDSCS member agencies also provide social activities that enhance seniors' quality of life. They can participate in group activities, learn new skills, and enjoy the fellowship of those with similar interests. Our senior services providers promote independence, good health, and overall well-being and help clients avoid isolation, depression, and loneliness.

Association members constantly assess their services, making sure they are efficient and effective. Aware of the effect the COVID pandemic had on senior citizens and member agencies, WVDSCS asked the West Virginia University Bureau of Business and Economic Research to gather information about the needs of the elderly and the services association members provide. WVDSCS will make that information available to members of the Legislature.

ABOUT US

West Virginia Retailers Association (WVRA) is the voice of the retail industry in West Virginia. The association was founded in 1942 by merchants with a goal of advancing and safeguarding the well-being of the industry. The Association is recognized by merchants, legislators, state officials, and other trade groups as the industry's spokesperson. Today, the Association is the retail industry's major statewide trade association. Whether a local independent merchant or a retail chain, the Association is an active force in promoting the interest and progress of all West Virginia merchants. The goal of the Association is to create a unified, competitive, and profitable retail atmosphere.

CONTACT

Bridget Lambert
President
(304) 342-1183
blambert@wvretailers.com

BY THE NUMBERS

Retail is the nations largest private-sector employer, driving the U.S. economy and supporting 52 million jobs in communities across the country. Retail supports one in four American jobs.



IN WEST VIRGINIA:

159.7K

Direct retail employment

232.4K

Total jobs supported

\$6.8 billion

Direct impact on GDP

\$13.8 billion

Total impact on GDP

\$4.2 billion

Direct labor income

\$8.1 billion

Total labor income

21.7K

Retail establishments

National Retail Federation study done by Price Waterhouse Coopers in 2018



INDUSTRY FOCUS

Many types and sizes of retailers constitute the membership of the WVRA, they are individual merchants owning large and small businesses.

The make-up includes grocery, electronic, furniture, jewelry, pharmacy, convenience, spirits, specialty, etc. We also have large department stores, chain operations of all types, banks, and many businesses directly related with the operation of the retail industry.

Affiliated With:

- Council State Retail Association
- Food Marketing Institute
- Jewelers of America
- National Retail Federation
- Retail Industry Leaders Association
- National Association of Chain Drug Stores

PURPOSE

- To lobby for better legislation and government rules and regulations
- To promote the growth and development of the retail industry
- To provide education opportunities for the membership
- To provide information services to help maintain the retailer's bottom-line profitability via regular newsletters
- To hold Annual Meetings to provide the membership with an opportunity to collaborate with the staff and board of directors to plan for a better future, to assimilate information, and in general have an opportunity to personally have input into the direction of their association
- To be a fact-finding bureau to collect and analyze data related to the retail industry and convey this information to the membership and the public.



WEST VIRGINIA DENTAL ASSOCIATION



Hallie Mason
EXECUTIVE DIRECTOR
o 304.344.5246
c 304.539.2742
hallie@wvdental.org



Dr. Jay Boyd
2026 PRESIDENT
Martinsburg
o 304.263.3367
dentist@briarwooddentalcenter.com



Dr. Nika Hettlinger
2025 PRESIDENT
Barboursville
o 304.733.2300
office2@crewsandnibertdentistry.com

THE WV BOD REGULATES. THE WVDA ADVOCATES.

We are NOT the WV Board of Dentistry. What is the difference?

According to WV State law, the purpose of the Board of Dentistry is to protect the public through its licensing process, and to be the regulatory and disciplinary body for licensed professional dentists and dental hygienists throughout the state.

The WV Dental Association is a membership association. We are not a creation of the State, nor do we regulate dentists.

DENTISTRY IS SMALL BUSINESSES

- Small businesses account for nearly 99 percent of businesses in West Virginia
- Dental practices are located statewide, from rural areas to cities
- West Virginia dentists are employers, taxpayers, and actively support their communities as civic sponsors and volunteers.

2016 ½ Kanawha Boulevard, East
Charleston, WV 25311

wvdental.org
(304) 344-5246

OUR OBJECTIVES

- To improve and protect the health of the public
- To promote the art and science of dentistry
- To represent the interest of members of the dental profession and the public which it serves
- To encourage high standards in dental education and dental practice
- To aid in the passage of just dental laws governing the practice of dentistry in the State of West Virginia



LOCAL DENTAL SOCIETIES

Membership in organized dentistry is composed of three parts – the American Dental Association, the West Virginia Dental Association, and through local dental societies.

The 10 local societies in West Virginia include:

- | | |
|--|--|
| Blennerhassett
Dental Society | Marshall-Wetzel-Tyler
Dental Society |
| Eastern Panhandle
Dental Society | Monongahela Valley
Dental Society |
| Greenbrier Valley
Dental Society | New River
Dental Society |
| Huntington
Dental Society | Potomac Valley
Dental Society |
| Kanawha Valley
Dental Society | Wheeling District
Dental Society |

“Small businesses are responsible for a significant portion of U.S. economic activity and are a vital asset to the economy.”

– President Donald J. Trump, 2018 Small Business Week



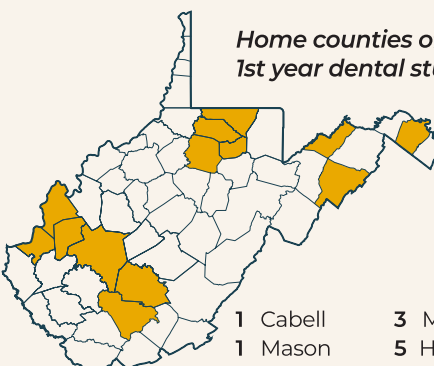





WEST VIRGINIA SCHOOL OF DENTISTRY

Dental school graduates from rural areas are 3 times more likely to end up settling in a rural area compared with dental school graduates who are from urban areas.

(September 2016 study by the Health Policy Institute, American Dental Association)



Class of 2029 Demographic Profile

Total Applicants 1051	Class Size 48	 50% 24 Female Students	 50% 24 Male Students														
 <p>Home counties of our 1st year dental students</p> <table border="0"> <tr> <td>1 Cabell</td> <td>3 Marion</td> </tr> <tr> <td>1 Mason</td> <td>5 Harrison</td> </tr> <tr> <td>2 Putnam</td> <td>1 Taylor</td> </tr> <tr> <td>5 Kanawha</td> <td>1 Mineral</td> </tr> <tr> <td>1 Fayette</td> <td>1 Hardy</td> </tr> <tr> <td>2 Raleigh</td> <td>1 Berkeley</td> </tr> <tr> <td>6 Monongalia</td> <td></td> </tr> </table>		1 Cabell	3 Marion	1 Mason	5 Harrison	2 Putnam	1 Taylor	5 Kanawha	1 Mineral	1 Fayette	1 Hardy	2 Raleigh	1 Berkeley	6 Monongalia		 3.71 Average Incoming Total GPA	 3.63 Average Incoming Science GPA
1 Cabell	3 Marion																
1 Mason	5 Harrison																
2 Putnam	1 Taylor																
5 Kanawha	1 Mineral																
1 Fayette	1 Hardy																
2 Raleigh	1 Berkeley																
6 Monongalia																	
		 430 DAT Average Total Science	 420 DAT Average Academic Average														
		30 In - State Students	18 Out-of-State Students														
 <p>Stephen Pachuta DDS, MS, MABe Dean West Virginia University School of Dentistry</p>		WVU-SOD Fast Facts <ul style="list-style-type: none"> Began educating dental health care professionals in 1957 96% first-time pass rate on clinical board exams 100% job placement rate Supports 20+ outreach programs DDS and DH students complete rural rotations in 90+ offices statewide 															



ECONOMIC IMPACT OF DENTAL OFFICES IN WEST VIRGINIA



\$1.8 billion
ANNUAL ECONOMIC IMPACT GENERATED BY DENTAL OFFICES

\$2.1 million
AVERAGE ANNUAL ECONOMIC IMPACT PER DENTIST PER YEAR



DENTAL OFFICES SUPPORT



9.6 thousand jobs IN WEST VIRGINIA EACH YEAR

1 = 1.4 EVERY JOB IN A DENTAL OFFICE GENERATES 1.4 ADDITIONAL JOBS IN OTHER SECTORS OF THE ECONOMY

For detailed methodology and analysis of economic impact for each state visit ADA.org/economicimpact.

For more information, visit ADA.org/HPI or contact the Health Policy Institute at hpi@ada.org.

Support The #ToothParty!



The #ToothParty is party-blind when supporting elected officials who take an active stand for dentistry.

Dentally-underserved, uninsured, and underinsured are supported in WV by our member dentists with free care through:





West Virginia Hospitals: Driving Health & the Economy

The West Virginia Hospital Association (WVHA) is a not-for-profit statewide organization representing hospitals and health systems across the continuum of care. The WVHA was founded in 1926 to serve as the collective voice of the state's hospital community. Today, the mission of the WVHA is to support its members in achieving a strong, healthy West Virginia. Members of the Association envision a strong healthcare system that supports optimizing the health status of West Virginians served by hospitals and improving the economic condition of the state. The values of quality, transparency, integrity, collaboration and innovation guide the actions of the Association so that member hospitals and health systems can provide high-quality, affordable, accessible healthcare for West Virginia families and communities. The Association is proud to be a part of the state's hospital industry, adding value to the health and wellness of West Virginians. In addition to representing hospitals and health systems, the WVHA includes associate member organizations that partner with West Virginia's hospitals.



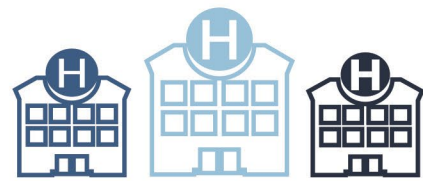
Jim Kaufman
WVHA President & CEO

KEY CONTACTS

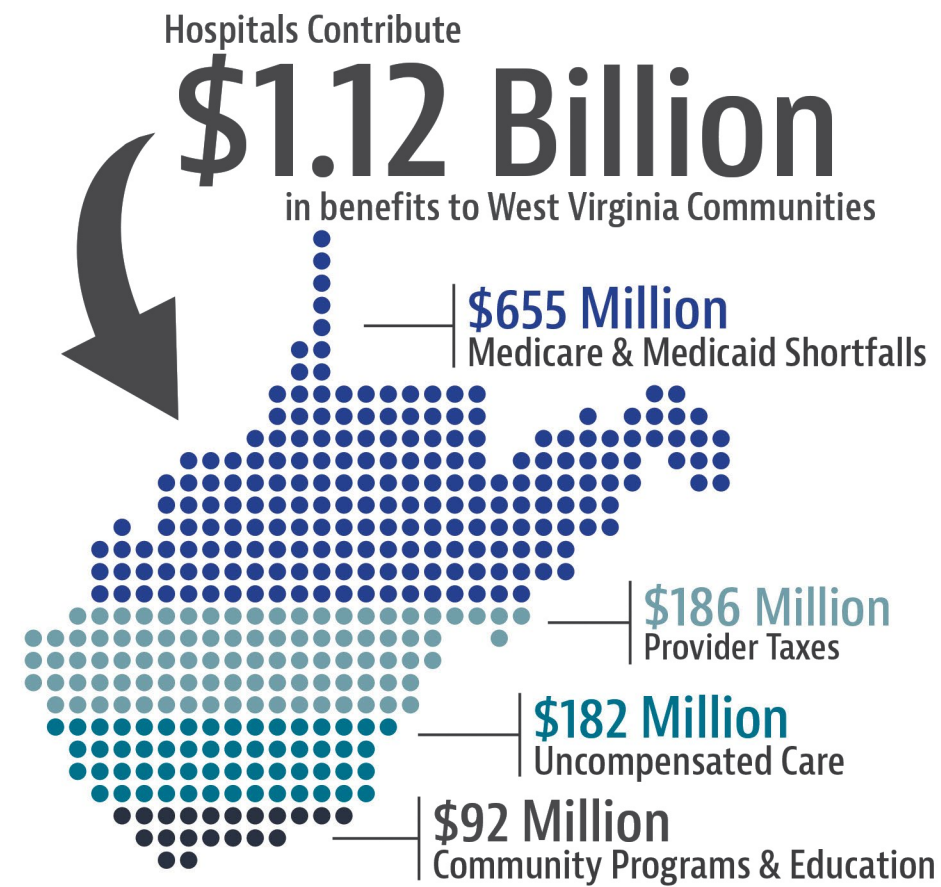
Jim Kaufman
President & CEO
jkaufman@wvha.org
304.353.9716

Tony Gregory
VP, Legislative Affairs
tgregory@wvha.org
304.353.9719

Brandon Hatfield
VP & General Counsel
bhatfield@wvha.org
304.353.9720



- 78**
Member Hospitals and Health Systems
- 31**
General Acute Care Hospitals
- 21**
Critical Access Hospitals (CAH)
- 15**
Specialty Facilities
- 11**
Healthcare Systems



Medicare & Medicaid Shortfalls
Medicare and West Virginia Medicaid reimbursement are both below the cost the hospital incurs to provide the service, resulting in payment shortfalls.

Provider Taxes
West Virginia Hospitals pay an estimated \$186 million annually in provider taxes to help fund the West Virginia Medicaid program.

Uncompensated Care
West Virginia Hospitals provide \$182M in uncompensated care (services for which the patient was unable or chose not to pay). In addition to uninsured West Virginians, the number of patients with high deductible plans is contributing to a growing volume of patients who find themselves unable to pay their portion of a hospital bill after the insurance reimbursement is received.

Community Programs & Education
West Virginia Hospitals offer free resources and support to their communities via activities like diabetes education and health fairs, along with providing a setting for health professions education to complete training or certificates in their field of study.



West Virginia Hospitals also

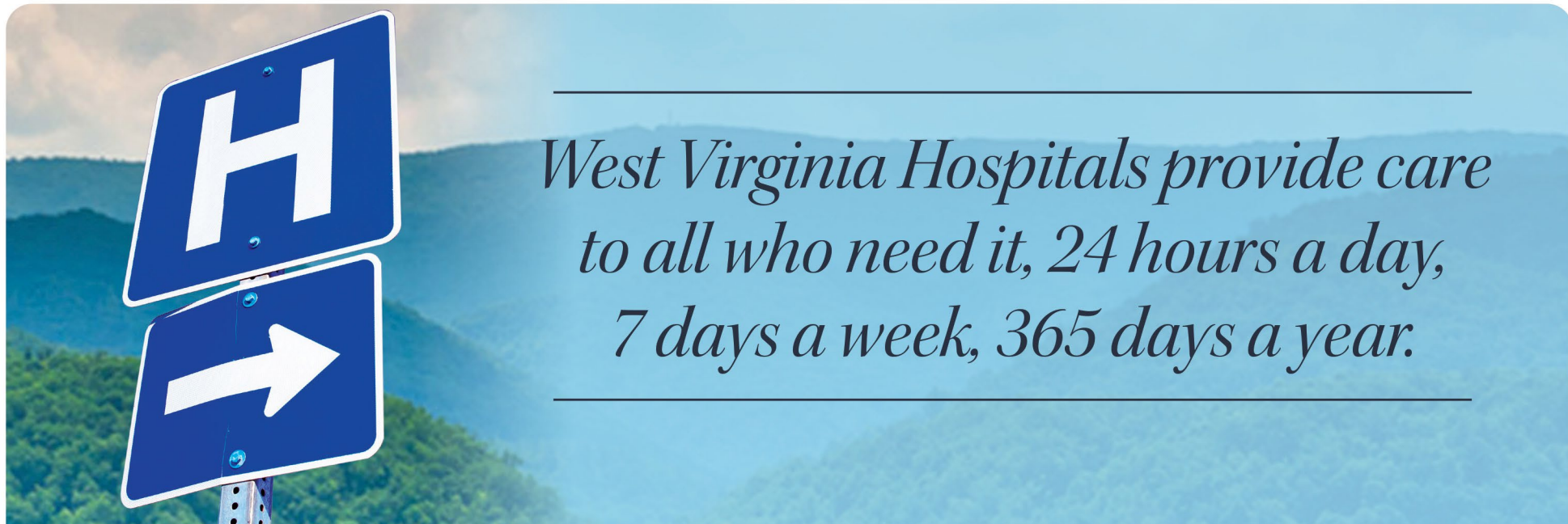
Directly Employ Nearly **54,000** West Virginians

Pay **\$4.29 Billion** in Direct Wages and Benefits

Indirectly Support Another **46,800** West Virginia Jobs



For more information about the West Virginia Hospital Association, visit wvha.org or scan the code below.





West Virginia Press Association

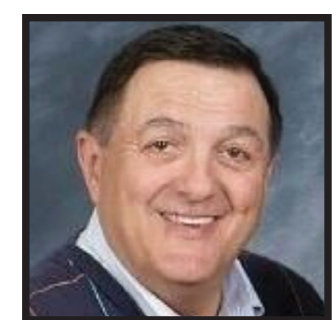
3422 Pennsylvania Ave.
Charleston, WV 25302
304.342.1011
wvpress.org

The West Virginia Press Association represents the state's newspapers.

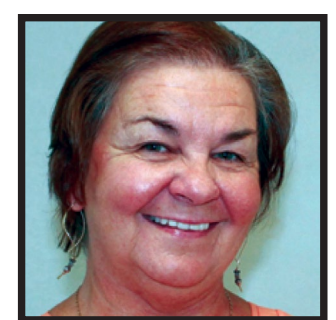
CONTACTS



Jerra Casto
Office Coordinator/
Member Services
304.342.1011
jcasto@wvpress.org



Jack Cipoletti
Corporate Partner
Coordinator
304.342.1011
jack@point-forward.com



Carol Fulks
Fulks & Associates
carol@fulksandassociates.com

AVAILABILITIES

- Assist and answer questions from legislators, committees or government officials or agencies
- Share letters to the editor, white papers, and Op-Ed articles with the state's media
- Cover news events and photo opportunities at the Capitol
- Assist other associations, business and industry with media coverage of events at the Capitol and across West Virginia
- Provide speakers and panelists for programs in Charleston and across the state
- Arrange networking, educational and training opportunities with state media

ABOUT US

The West Virginia Press Association serves as the voice of the state's newspapers, supporting the industry with legislative, legal and training programs, among other initiatives. A nonprofit agency supported by members' dues, the Association has helped newspapers fulfill their vital public service role since 1869. The WVPA works with all media, with business, industry and association representatives, with higher education, and with government officials on all issues addressing the industry, a free press and West Virginia topics. We work to maintain an independent and effective press in the state. We support local newspapers and media operations, community journalism, fair and accurate reports, and strong local editorial voices. Our goal is assist West Virginia news operations in maintaining their traditional success and stability while continuing the expansion of online and digital news and advertising efforts. **West Virginia Press Services** is the for-profit advertising arm of the operation. Press Services coordinates advertising placement in newspapers, on websites and with all media around the state. The goal is to make it easy and efficient to advertise in West Virginia to reach target markets. **West Virginia Press Association Foundation** is the charitable arm of the operation. It works to improve the current and future quality of newspapers and their employees. The Foundation also is the major sponsor of the annual West Virginia Press Association Convention, the premier educational event each year for state newspapers. The Foundation and its trustees work with editors, publishers and educators across the state to train current and future employees. The foundation coordinates the scholarship and internship programs.

FROM W.VA. STATE CODE: §29B-1-1.

Declaration of Policy

Pursuant to the fundamental philosophy of the American Constitutional form of representative government which holds to the principle that government is the servant of the people, and not the master of them, it is hereby declared to be the public policy of the State of West Virginia that all persons are, unless otherwise expressly provided by law, entitled to full and complete information regarding the affairs of government and the official acts of those who represent them as public officials and employees. The people, in delegating authority, do not give their public servants the right to decide what is good for the people to know and what is not good for them to know. The people insist on remaining informed so that they may retain control over the instruments of government they have created. To that end, the provisions of this article shall be liberally construed with the view of carrying out the above declaration of public policy.



EVENTS

Wednesday, Feb. 18, 2025, 5:30 to 8 p.m.
WV Press Media Social
West Virginia Culture Center
Reporters from media across the state gather with peers, state leaders and legislators in a relaxed setting.

West Virginia Press Association Annual Convention
Fall 2025, TBD

West Virginia Press Association

@wvpress

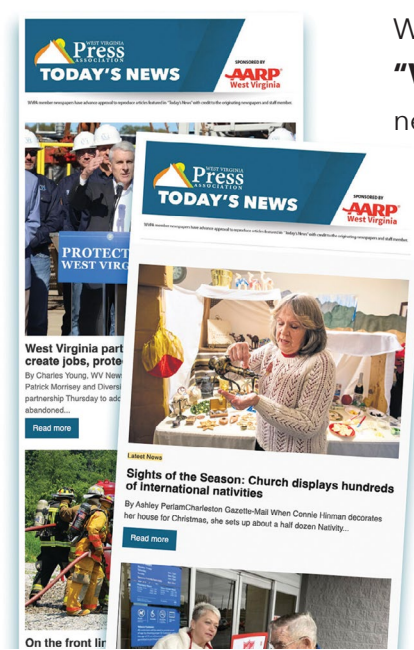
WV Press Association

KEY INTERESTS

- Freedom of the Press
- Freedom of information and exemptions
- Fair and accurate reporting
- Community journalism
- Public access
- Open government
- Government transparency
- State, county and municipal government powers and operation
- Public notice and legal advertising
- Government operational fees and costs
- Business interests
- Economic development
- Taxes and spending
- Quality of life for all West Virginians

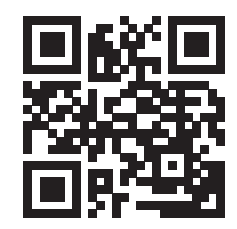
GET OUR NEWSLETTER

WV Press distributes online newsletters, **"Today's News"** and **"Week in Review"** featuring stories of interest from our member newspapers and associate members. Keep up with what's going on around West Virginia. **Subscribe online at wvpress.org**



DON'T MISS IMPORTANT LEGAL NOTICES

WVLegals.com is a cooperative effort between WVPA and the state's newspapers. Public notices are updated daily. Visitors can locate legal notices in their area by simply clicking on their county on a home page map, or use a search feature.



WVLegals.com

WV Press Association, Services and Foundation Officers and Directors
President: Terri Hale, *The Register-Herald, CNHI Newspapers*
Vice President of Weeklies: Scot Refsland, *West Virginia Daily News*
Treasurer: Christina Myer, *The Parkersburg News and Sentinel*

Director: Jim McGoldrick, *St. Marys Oracle*
Director: Jim Spanner, *Wheeling Newspapers*
Director: Phil Perry, *HD Media*
Past President: Hannah Heishman, *Moorefield Examiner*

WV Press Services officers
President Daily: Jim Spanner,

Wheeling Newspapers
Vice President Weekly: Jim McGoldrick, *St. Marys Oracle*
Treasurer: Christina Myer, *The Parkersburg News and Sentinel*

WV Press Foundation Trustees
President Ed Given, *the Braxton Citizens' News and Braxton*

Democrat
Frank Wood, *The Register-Herald, retired*
Pam Pritt, *formerly of The Pocahontas Times*
Nanya Friend, *Charleston Daily Mail, retired*
Randy Mooney, *Bluefield Daily Telegraph/The Register Herald, retired*

WEST VIRGINIA PAPERS

DAILIES
Bluefield Daily Telegraph
Charleston Gazette-Mail
The Dominion Post
The Exponent-Telegram
The Herald-Dispatch
The Inter-Mountain
The Journal
The Parkersburg News & Sentinel
The Register-Herald
Times West Virginian
The Weirton Daily Times
West Virginia Daily News
The Intelligencer
Wheeling News-Register

WEEKLIES
The Barbour Democrat
Braxton Citizens-News
The Braxton Democrat
Bridgeport News
The Brooke Review
Calhoun Chronicle
Coal Valley News
Clay County Free Press
The Daily Athenaeum
Doddridge Independent
Fayette Tribune
Glennville Democrat & Glennville Pathfinder
Grant County Press
Hampshire Review
Hometown News, New Cumberland
The Herald Record
Hinton News
Hurricane Breeze
Jackson Star Herald
The Jackson Herald
The Lincoln Journal
Lincoln News-Sentinel
The Logan Banner
Mineral News
The Monroe Watchman
Moorefield Examiner
The Morgan Messenger
Moundsville Echo
Mountain Messenger
Mountain Statesman
The Nicholas Chronicle
The Parsons Advocate
The Parthenon
The Pendleton Times
The Pennsboro News
Pocahontas Times
Preston County News & Journal
The Record Delta
Ritchie Gazette
River Cities Tribune and Register
The Shinnston News & Harrison County Journal
The Spirit of Jefferson Farmer's Advocate
St. Marys Oracle & Pleasants County Leader
The Times Record
& Roane County Reporter
Tyler Star News
Wayne County News
The Webster Echo
The Weston Democrat
Wetzel Chronicle
Williamson Daily News
Wirt County Journal

LET'S GO TOGETHER

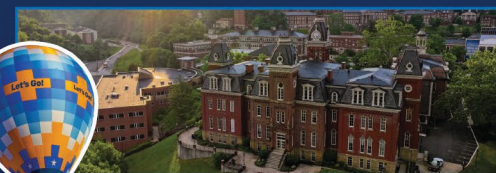
West Virginia University is West Virginia's University. We will forever be an institution and brand built by you — our students, faculty, staff, alumni, and every West Virginian across the state. As the state's flagship, R1, land-grant university, our mission to serve, educate, and innovate is united by one rallying cry: **Let's Go!**

It's a call to action that signals our commitment to progress, not only for the University but for the entire state of West Virginia.

- L** — Lead with pride.
- E** — Empower through education.
- T** — Transform lives.
- S** — Stake our claim.
- G** — Grow our reach.
- O** — Outperform our competition.



Return on Investment
\$1 → \$9+
FOR EVERY \$1 IN STATE FUNDING THAT WVU RECEIVES, MORE THAN \$9 IN ECONOMIC IMPACT IS RETURNED TO THE STATE.



Jobs
28,295
TOTAL JOBS SUPPORTED AND SUSTAINED STATEWIDE
 (Direct and Indirect)

- +** \$203.5 million generated in state and local taxes.
- +** \$2 in state and local taxes of every \$28 collected by state and local governments

Tax Revenue

THE WVU STORY

THE **AVERAGE COST** OF A WVU DEGREE COMPARED NATIONALLY TO A 4-YEAR SCHOOL IS **34% LESS** (COLLEGE SCORECARD).

44% OF WVU SYSTEM GRADUATES EARNING BACHELOR'S DEGREES HAD ZERO FEDERAL STUDENT LOAN DEBT FROM THEIR PROGRAM (MAY 2025).

1 OF 187 R1 (HIGHEST RESEARCH ACTIVITY) UNIVERSITIES.

1 OF 85 HIGHER EDUCATION INSTITUTIONS TO RECEIVE THE INNOVATION AND ECONOMIC PROSPERITY UNIVERSITY DISTINCTION.

Economic Contribution

\$3.1 BILLION

Generated in Statewide Economic Impact
 WVU campuses are located across the state, and each of West Virginia's 55 counties has a WVU Extension Office.

Data Source: FY2024, Tripp Umbach

SOME MAJOR DIFFERENTIATORS

Our career-ready programs meet the workforce demands of our state, region, and world while giving our students a competitive edge.



APPLIED AI AND DATA ANALYTICS

John Chambers College of Business and Economics

SPORT MANAGEMENT

College of Applied Human Sciences

ROBOTICS ENGINEERING

Benjamin M. Statler College of Engineering and Mineral Resources

MUSIC BUSINESS AND INDUSTRY

College of Creative Arts and Media

ENVIRONMENTAL, ENERGY, AND LAND MANAGEMENT

Davis College of Agriculture and Natural Resources

NEUROSCIENCE

Eberly College of Arts and Sciences

EXERCISE PHYSIOLOGY

Health Sciences



FOLLOW OUR WVU IMPACT JOURNEY.
SIGN UP FOR THE LET'S GO LEDGER.



Meet the Government Relations and Collaboration Team

TRAVIS MOLLOHAN
 Associate Vice President of Government Relations
 tmolloh1@mail.wvu.edu
 304-951-7197

DAN KIMBLE
 Director of State Relations and Senior Advisor
 dkimble@mail.wvu.edu
 304-767-1675

SUZANNE BENTZEL
 Director of Federal Relations
 suzanne.bentzel@mail.wvu.edu
 301-395-0973

JACK THOMPSON
 Director of Corporate Relations
 jack.thompson1@mail.wvu.edu
 304-216-0220

ANN BAILEY BERRY
 Associate Vice President of Land-Grant and Community Outreach
 ann.berry@mail.wvu.edu
 304-293-9822

LISA HANSELMAN
 Senior Director of the Mountaineer Parents Club
 lisa.hanselman@mail.wvu.edu
 304-293-2506

AIDAN PRIEST
 Outreach Event Program Coordinator
 aidan.priest@mail.wvu.edu
 304-293-9822



WEST VIRGINIA SCHOOL OF OSTEOPATHIC MEDICINE



400 Lee Street North
Lewisburg, WV 24901
800-356-7836
WVSOM.edu

WVSOM is dedicated to serving West Virginia and the health care needs of its residents, emphasizing primary care in rural areas of the state.

WVSOM is known for its efforts in rural medicine and family medicine, as well as for producing graduates who can enter any medical specialty.

- By the numbers,**
WVSOM is the medical school that:
- educates the most medical students in West Virginia
 - keeps the most graduates in West Virginia
 - places the most graduates in primary care practice in West Virginia
 - places the most graduates in rural areas of West Virginia

Based on the West Virginia Higher Education Policy Commission's "West Virginia Health Sciences and Rural Health Report" for 2025 admissions and the 2015-2020 graduate cohort.

The "O" School has an average class size of more than 200 new students per year, for a total four-year enrollment of about 800 students.

In 2024, WVSOM launched a Master of Science in Biomedical Sciences program to prepare students for success in medical school or other health professions. The school also partners with 12 universities and colleges in West Virginia to support students' medical school admissions.

Outside Lewisburg, WVSOM maintains a presence across West Virginia through its Statewide Campus, where students in their final two years of medical school complete clinical rotations.

The school's Lewisburg campus comprises 14 buildings. In 2025, WVSOM held a ceremonial groundbreaking for its science building, which is expected to be completed in 2027.

In 2025, the school hosted WVSOM Bio, an economic development forum to assist in the development of the Greenbrier Valley Bio Hub. WVSOM is partnering with the West Virginia Department of Economic Development, the Bioscience Association of West Virginia and Bio International in efforts to attract bioscience industry to the state.

The school has become one of Greenbrier County's largest employers, with more than 300 employees.

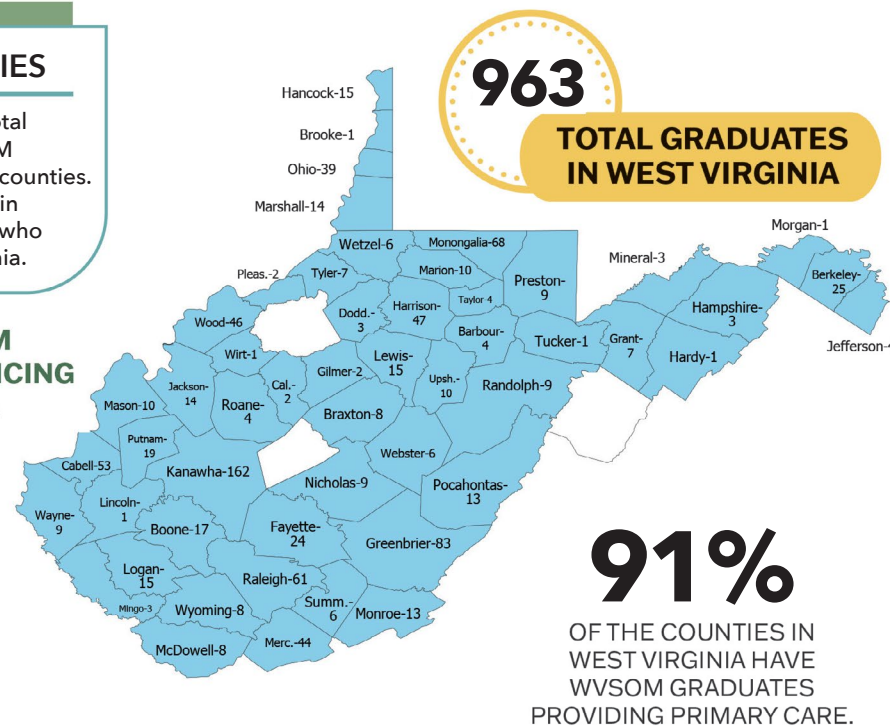
WVSOM's administration, faculty, staff and legislative team can provide data and information on medical education in West Virginia, including student enrollment, classroom instruction, practicing physicians, rural health care services and other needs, financial issues and related topics of legislative interest.

- Facebook.com/wvsom
- LinkedIn.com/wvsom
- Instagram.com/wvsom.1
- Twitter.com/wvsom

ALL SPECIALTIES

This map shows the total distribution of WVSOM graduates in 52 of 55 counties. WVSOM is the leader in producing physicians who practice in West Virginia.

GRADUATES FROM 1978-2020 PRACTICING IN WEST VIRGINIA



James W. Nemitz, Ph.D.
President
O: 304-647-6200
jnemitz@osteo.wvsom.edu



Drema Hill, Ph.D.
Vice President for Community Engagement
O: 304-647-6380
dhill@osteo.wvsom.edu



Don Smith
Associate Vice President for Government and External Relations
O: 304-647-6372
dsmith3@osteo.wvsom.edu

COMMUNICATIONS

Here is contact information for some of the communications directors working in West Virginia state government, at the Capitol and for the Legislature. These professionals are always a good first step when seeking or sharing information.

Position	Name	Email	Phone
Communications Director for the Governor of West Virginia	Lars Dalseide	lars.e.dalseide@wv.gov	681-557-3294
House Communications Director	Ann Ali	ann.ali@wvhouse.gov	304-340-3323
Senate Communications Director	Jacque Bland	jacque.bland@wvsenate.gov	304-357-7999
Secretary of State	Mike Queen	MQueen@wvsos.gov	304-368-6339
State Auditor	Mark Hunt	mark.hunt@wvsao.gov	304-558-2251
State Treasurer – Assistant Treasurer of Communications	Carrie Hodusek	carrie.hodusek@wvsto.gov	304-341-0711
Supreme Court – Public Information Officer	Jared Hunt	jared.hunt@courtsww.gov	304-340-2914
Agriculture – Director of Communications	Elizabeth Southern	bsouthern@wvda.us	304-558-3708
Education – Director of Communication	Christy Day	christy.day@k12.wv.us	304-558-2699
Department of Environmental Protection Chief Communications Officer	Terry Fletcher	Terry.A.Fletcher@wv.gov	304-926-0440
Higher Education Director of Communications	Briana Warner	Briana.Warner@wvhepc.edu	
Director, Legislative Information	Drew Ross	drew.ross@wvlegislature.gov	304-347-4836
Department of Health and Human Resources:			
West Virginia Department of Health (DH)		DHCommunications@wv.gov	
West Virginia Department of Health Facilities (DHF):		DHFCommunications@wv.gov	
West Virginia Department of Human Services (DoHS):		DoHSCommunications@wv.gov	



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