## Report for Pulse of America Shopping Survey

## Response Counts



Total: 1,473

1. Which of the following have you or any members of your household done in the past WEEK?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Listened to Local Radio | $55.3 \%$ | 815 |
| Watched Local Television | $70.3 \%$ | 1,036 |
| Read the Local Newspaper | $74.1 \%$ | 1,091 |
| None of the above / Does not apply | $5.2 \%$ | 76 |

2. In the last 30 days, have you or a member of your household made a purchase or sought out more information on a local product or service advertised in the following? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Local Publication or Newspaper | $41.7 \%$ | 614 |
| Local Radio Station | $13.7 \%$ | 202 |
| Local TV Station | $22.3 \%$ | 328 |
| None of the above / Does not apply | $46.8 \%$ | 690 |

3. Which of the following types of publications have you or anyone in your household read in the past month? (Check all that apply.)

4. Which of the following AUTOMOTIVE SERVICE BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Auto Battery Store | $9.9 \%$ | 146 |



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Commercial Truck Dealership |  | $0.5 \%$ | 7 |
| Recreation Vehicle (RV) Dealership |  | $2.1 \%$ | 31 |
| Trailer Rental Service |  | $0.5 \%$ |  |
| Transmission Shop | 1 | $1.5 \%$ | 22 |

5. Which of the following MOTORSPORT BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| All-Terrain Vehicle (ATV) Dealer | $2.9 \%$ | 43 |
| Boat and RV Storage Facility | $1.1 \%$ | 16 |
| Boat Dealer | $1.6 \%$ | 24 |
| Boating Accessory Store | $2.9 \%$ | 43 |
| Golf Cart Dealer | $2.9 \%$ | 42 |
| Motorcycle Accessory Store | $2.6 \%$ | 39 |
| Motorcycle Dealer | $1.8 \%$ | 27 |
| Motorcycle Repair Shop | $1.0 \%$ | 15 |
| Watercraft Dealer | $1.2 \%$ | 18 |
| None of the above / Does not apply | $87.8 \%$ |  |

## 6. Which of the following FARM EQUIPMENT and AGRICULTURE

BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Agriculture Farm Supply Store | 23.3\% | 343 |
| Animal Feed Store | 19.8\% | 291 |
| Agricultural Organization | 2.6\% | 38 |
|  | $\bullet$ |  |
| Agricultural Service | 2.9\% | 42 |
|  | $\bullet$ |  |
| Farm Truck and Tractor Repair Shop | 3.2\% | 47 |
|  | $\bullet$ |  |
| Farming Structure Building Contractor | 0.7\% | 11 |
|  | $\square$ |  |
| Farm Equipment Dealer | 5.9\% | 87 |
|  | - |  |
| None of the above / Does not apply | 63.9\% | 941 |
|  | 1 |  |

7. Which of the following SPECIALTY FOOD BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Bagel Shop | $15.7 \%$ | 231 |
| Bakery | $55.1 \%$ | 811 |
| Beer Shop | $15.3 \%$ | 225 |
| Beverage Distributor |  | 99 |



| Value | Percent | Responses |
| :--- | :--- | :---: |
| Specialty Food Market | $12.8 \%$ | 188 |
| Tea Shop | $3.8 \%$ | 56 |
| Wine Shop | $13.0 \%$ | 192 |
| Winery | $13.5 \%$ | 199 |
| None of the above / Does not apply | $5.0 \%$ | 73 |
| U-Brew Beer or Wine Store |  | $2.2 \%$ |

8. Which of the following types of GROCERY STORES do you or members of your household plan to shop at or purchase from in the next 30 days? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Health Food Store | 10.9\% | 160 |
| Farmers Market | 37.0\% | 544 |
| Grocery Store (Discount) | 45.2\% | 666 |
| Grocery Store (Ethnic) | 7.2\% | 106 |
|  | - |  |
| Grocery Store (Major or Regional Chain) | 90.2\% | 1,328 |
| Grocery Store (Neighborhood/Local/Mom \& Pop) | 28.6\% | 421 |
| Grocery Store (Co-op) | 17.0\% | 250 |
| Grocery Store (Independent/Citywide) | 23.0\% | 338 |
| None of the above / Does not apply | 0.4\% | 6 |

9. Which of the following types of BEAUTY and SPA BUSINESSES do you or the members of your household plan to shop at or use the services of in the NEXT 12 MONTHS? (Check all that apply.)


| Value | Percent | Responses |
| :---: | :---: | :---: |
| Bait \& Tackle Shop | 16.7\% | 246 |
| Bicycle Shop | 6.4\% | 95 |
|  | - |  |
| Bowling Alley | 15.6\% | 230 |
| Dive Shop | 0.7\% | 11 |
|  | L |  |
| Fishing Supply Store | 13.3\% | 196 |
| Golf Course | 10.3\% | 152 |
|  | $\square$ |  |
| Golf Driving Range | 6.4\% | 95 |
|  | - |  |
| Golf Pro Shop | 4.7\% | 69 |
|  | $\square$ |  |
| Gun Shooting Range | 12.8\% | 189 |
| Gun Store | 18.0\% | 265 |
| Miniature Golf Course | 8.4\% | 124 |
| Outdoor Gear Store | 10.0\% | 147 |
| Ski Shop | 1.6\% | 24 |
|  | 1 |  |
| Sporting Goods Store | 29.5\% | 435 |
| None of the above / Does not apply | 42.0\% | 619 |


12. Which of the following types of ARTS and ENTERTAINMENT

BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)



| Value | Percent | Responses |
| :---: | :---: | :---: |
| Dance Studio |  | 58 |
|  | - |  |
| Exercise Classes | 16.7\% | 246 |
| Fitness Boot Camp | 1.4\% | 20 |
|  | 1 |  |
| Gym, Fitness or Athletic Club | 32.2\% | 475 |
| Martial Arts Studio | 2.2\% | 32 |
|  | - |  |
| Personal Trainer | 4.0\% | 59 |
|  | - |  |
| Rock Climbing Gym | 1.6\% | 24 |
|  | 0 |  |
| Swimming Lessons | 5.4\% | 79 |
|  | - |  |
| Yoga Studio | 8.3\% | 122 |
|  | - |  |
| None of the above / Does not apply | 54.0\% | 796 |

15. Which of the following types of NIGHTLIFE BUSINESSES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Adult Club or Entertainment Company | $2.4 \%$ | 36 |
| Bar, Lounge or Pub | I |  |
|  | $28.5 \%$ | 420 |
| Billiard Hall | $3.9 \%$ | 57 |
| Sports Bar | $18.5 \%$ | 272 |
| Wine Bar |  |  |
|  | $9.0 \%$ | 133 |
| None of the above / Does not apply | $63.5 \%$ | 936 |

16. Which of the following types of EDUCATION BUSINESSES do you or the members of your household plan to use or look into using in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |  |
| :--- | :--- | ---: | :--- |
| Adult Education School | $4.0 \%$ | 59 |  |
| Community College | $9.3 \%$ | 137 |  |
| Continuing Education Courses | $11.7 \%$ | 172 |  |
| Elementary School | $9.4 \%$ | 138 |  |
| Lecture or Seminar Series | $-4.4 \%$ | 65 |  |
|  | 0 | 153 |  |
| Middle School or High School | $10.4 \%$ | 65 |  |
| Musical Instruments and Lessons | $4.4 \%$ | 9 | 136 |


| Value | Percent | Responses |
| :---: | :---: | :---: |
| Preschool | 3.3\% | 49 |
| University / College | 9.0\% | 132 |
| None of the above / Does not apply | 56.3\% | 830 |
| Beauty School | 1 | 1.6\% |
| Culinary School | 1 | 1.2\% |
| Dance School | 1 | 1.8\% |
| Driving School | 1 | 2.3\% |
| Graduate School | 1 | 2.2\% |
| Language School | 1 | 0.7\% |
| Private Elementary School | 1 | 1.2\% |
| Private High School | 1 | 0.6\% |
| Private K-12 School | 1 | 0.7\% |
| Private Middle School | 1 | 0.4\% |
| Private Tutor | 1 | 0.7\% |
| Tutoring Center | 1 | 1.0\% |
| Trade School | 1 | 1.0\% |
| Training Center | 1 | 0.9\% |
| Vocational School | 1 | 1.7\% |

17. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Bank | $24.2 \%$ | 356 |
| Credit Union | $15.2 \%$ | 224 |
| Financial Advisor | $8.0 \%$ | 118 |
| Stockbroker | $2.0 \%$ | 29 |
| Tax Return Service | $17.9 \%$ | 264 |
| None of the above / Does not apply | $60.8 \%$ | 895 |

18. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to use the services of in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Bookkeeping Service | $6.7 \%$ | 98 |
| Check Cashing Service | $3.7 \%$ | 54 |
| Credit Repair Service | $2.7 \%$ | 40 |
| Debt Consolidation Company | $2.4 \%$ | 36 |
|  | 1 | 1,279 |

## 19. Which of the following types of HEALTH and MEDICAL

 PRACTITIONERS or FACILITIES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)| Value | Percent | Responses |
| :---: | :---: | :---: |
| Acupuncturist | 4.1\% | 60 |
|  | - |  |
| Chiropractor | 14.1\% | 207 |
| Dental Clinic | 8.3\% | 122 |
|  | - |  |
| Dentist | 43.7\% | 644 |
| Denture or Implant Specialist | 5.9\% | 87 |
|  | - |  |
| Family Practitioner | 26.6\% | 392 |
| General Practitioner | 19.3\% | 284 |
| Hearing Aid Center | 6.0\% | 89 |
| Hospital | 6.9\% | 102 |
|  | $\square$ |  |
| Medical Clinic | 7.7\% | 114 |
|  | - |  |
| Optometrist | 22.4\% | 330 |
| Pediatrician | 5.7\% | 84 |
|  | - |  |
| None of the above / Does not apply | 37.2\% | 548 |

## 20. Which of the following types of HEALTH and MEDICAL

PRACTITIONERS or FACILITIES do you or the members of your household plan to use the services of in the NEXT 12 MONTHS? (Check all that apply.)



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Laser Eye Surgery Clinic |  | $2.7 \%$ | 40 |
| Medical Spa |  | $0.7 \%$ | 11 |
| Naturopathic Practitioner |  | $2.4 \%$ | 36 |
| Physical Health Center |  | $1.2 \%$ | 18 |
| Rehabilitation Clinic |  | $0.8 \%$ | 12 |
| Sports Medicine Clinic |  | $1.2 \%$ | 18 |
| Vascular Surgeon or Vein Center |  | $2.1 \%$ | 31 |

21. Which of the following types of HEALTH and MEDICAL PRACTITIONERS or FACILITIES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| 55+ Housing Community | 2.0\% | 29 |
|  | 1 |  |
| Assisted Living Facility | 1.2\% | 17 |
|  | 1 |  |
| Geriatric Physician | 1.0\% | 15 |
|  | 1 |  |
| Nursing Home | 0.9\% | 13 |
|  | L |  |
| Respite Relief Provider | 0.7\% | 10 |
|  | E |  |
| Retirement Counselor | 1.0\% | 14 |
|  | E |  |
| Retirement Home | 0.6\% | 9 |
|  | - |  |
| Senior Care Placement Agency | 0.3\% | 5 |
|  | - |  |
| Senior Center | 6.0\% | 89 |
|  | - |  |
| None of the above / Does not apply | 89.0\% | 1,311 |


| Percent | Responses |
| :--- | ---: |
| $5.8 \%$ | 85 |
| $11.9 \%$ | 176 |
| $4.4 \%$ | 65 |
| $4.3 \%$ | 64 |
| $82.9 \%$ | 1,221 |

23. Which of the following types of HOTEL and TRAVEL BUSINESSES do you or the members of your household plan shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

| Bed \& Breakfast | 13.8\% | 204 |
| :---: | :---: | :---: |
| Campground | 12.8\% | 188 |
| Hotel or Motel (Local) | 7.9\% | 117 |
|  | - |  |
| Hotel or Motel (Out-of-Town) | 63.1\% | 930 |
| Limo Service | 1.5\% | 22 |
|  | C |  |
| Luggage-Travel Store | 0.9\% | 13 |
|  | l |  |
| Local Tourism | 11.9\% | 176 |
| Regional Airport | 23.2\% | 342 |
| Resort | 11.5\% | 169 |
| RV Rental Company | 1.4\% | 20 |
|  | I |  |
| Shuttle Service | 3.9\% | 58 |
|  | - |  |
| Ski Resort | 2.2\% | 32 |
|  | 1 |  |
| Taxi Service | 4.3\% | 63 |
|  | - |  |
| Tourist Attraction | 20.5\% | 302 |
| Tourist Information Center | 7.9\% | 117 |
|  | $\square$ |  |
| Travel Agent | 5.5\% | 81 |
|  | - |  |
| None of the above / Does not apply | 23.9\% | 352 |

24. Which of the following types of LOCAL SERVICE BUSINESSES do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Auction House | 7.7\% | 114 |
|  | - |  |
| Car Rental Agency | 8.8\% | 130 |
|  | - |  |
| Courier or Delivery Service | 6.6\% | 97 |
|  | - |  |
| Dry Cleaning or Laundry Service | 26.1\% | 385 |
| Electronics Repair Shop | 3.9\% | 57 |
|  | - |  |
| Information Technology (IT) Service | 4.3\% | 64 |
|  | - |  |
| Jewelry Repair Shop | 10.3\% | 152 |
|  | $\square$ |  |
| Mail Store | 19.7\% | 290 |
|  | $\square$ |  |
| Mobile or Cell Phone Repair Shop | 7.3\% | 107 |
|  | - |  |
| Printing Service | 5.8\% | 86 |
|  | - |  |
| Propane Dealer | 17.8\% | 262 |
| Recycling Center | 17.7\% | 261 |
| Self-Storage Facility | 6.3\% | 93 |
|  | - |  |
| Sewing and Alterations Shop | 6.4\% | 95 |
|  | - |  |
| Shipping Center | 17.4\% | 256 |
|  | $\square$ |  |
| Shoe Repair Shop | 5.4\% | 80 |
|  | - |  |


| Value | Percent | Responses |  |
| :--- | :--- | :---: | :---: |
| Small Engine Repair Shop | $5.8 \%$ | 85 |  |
| Tool / Equipment Rental Service | $4.1 \%$ | 60 |  |
| Watch or Clock Repair Shop | $5.6 \%$ | 82 |  |
| None of the above / Does not apply | $28.9 \%$ | $2.3 \%$ |  |
| Bottled Water Delivery Service |  | 34 |  |
| Funeral Service Provider |  | $2.1 \%$ |  |
| Moving Truck Rental Company |  |  | $2.8 \%$ |

25. Which of the following types of COMMUNITY/STATE SERVICES do you or the members of your household plan to support, follow, or use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Chamber of Commerce | 12.6\% | 185 |
| Charity or Philanthropic Organization | 19.8\% | 292 |
| Church | 56.7\% | 835 |
| City Center | 3.7\% | 54 |
|  | - |  |
| City or Municipal Service | 12.2\% | 180 |
| City or Town Hall | 12.2\% | 180 |
| Civic Center | 4.3\% | 63 |
|  | - |  |
| Community Center | 10.3\% | 151 |
| Community Organization | 11.4\% | 168 |
| Community Service or Non-Profit Organization | 17.6\% | 259 |
| Convention Center | 2.9\% | 42 |
|  | $\bullet$ |  |
| County Government Office | 14.2\% | 209 |
| Department of Social Services | 6.3\% | 93 |
|  | - |  |
| Employment Center | 1.7\% | 25 |
|  | 1 |  |
| Government Economic Program | 1.6\% | 23 |
|  | E |  |
| Government or Political Service | 3.3\% | 49 |
|  | 1 |  |
| Youth Organization | 6.0\% | 88 |
|  | $\square$ |  |
| None of the above / Does not apply | 22.6\% | 333 |

## 26. Which of the following types of HOME SERVICE CONTRACTORS \&

 BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| General Contractor | 8.1\% | 119 |
|  | $\square$ |  |
| Gutter Installation or Repair Contractor | 4.3\% | 63 |
|  | a |  |
| Handyman | 21.5\% | 316 |
| Heating \& Air Conditioning Services | 24.4\% | 359 |
| Home Maintenance Service | 4.4\% | 65 |
|  | - |  |
| Home Security Company | 3.7\% | 54 |
|  | - |  |
| Junk Removal or Hauling Service | 5.7\% | 84 |
|  | - |  |
| Kitchen or Bath Remodeling Company | 5.4\% | 80 |
|  | - |  |
| Landscaping Service | 12.8\% | 188 |
|  | $\square$ |  |
| Painting Contractor | 7.6\% | 112 |
|  | $\square$ |  |
| Plumber or Plumbing Contractor | 11.5\% | 169 |
|  | $\square$ |  |
| Remodeling Contractor | 3.7\% | 55 |
|  | 1 |  |
| Roofing Contractor | 4.1\% | 60 |
|  | - |  |
| Septic Tank Contractor | 4.3\% | 64 |
|  | - |  |
| None of the above / Does not apply | 30.9\% | 455 |
| Alternative Energy Service | 1 | 2.2\% |
| Fire \& Water Damage Restoration Service | 1 | 0.6\% |
| Foundation Contractor | 1 | 2.4\% |


| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: | :---: |
| Garage Builder |  | $1.2 \%$ | 18 |
| Insulation Installer |  | $1.3 \%$ | 19 |
| Landscape Architect |  | $1.3 \%$ | 19 |
| Mover or Moving Company |  | $2.2 \%$ | 33 |
| New Home Construction |  | $1.2 \%$ | 18 |
| Siding Installation or Repair Contractor |  | $1.4 \%$ | 20 |
| Solar Energy Contractor |  | $2.0 \%$ | 29 |
| Stone or Marble Company |  | $1.6 \%$ | 23 |
| Tile Contractor |  | $2.9 \%$ | 42 |

27. Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Arborist | $4.3 \%$ | 64 |
| Carpet Cleaning Service | $7.8 \%$ | 115 |
| Chimney Services | $4.8 \%$ | 70 |
| Fuel or Oil Home Heating Service | $6.8 \%$ | 100 |
| Furnace Cleaning Service | 0 | 51 |
| Home Pressure Washing Service | $3.5 \%$ | 149 |
| House Cleaning Service | $10.1 \%$ | 191 |


28. Which of the following CHILD related BUSINESSES do you or the members of your household plan to use or shop at in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Childcare or Daycare | $5.4 \%$ | 80 |
| Children's Clothing Store | $16.8 \%$ | 248 |
| Children's Shoe Store | $8.3 \%$ | 122 |
| Summer Camp | 6 | 88 |
| Youth Center | $2.0 \%$ | 36 |
| None of the above / Does not apply | $77.9 \%$ | 1,148 |

29. Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to shop at, use or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

30. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)
6.1\%

- $\quad$

1

None of the above / Does not apply
31. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)





| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Wholesale, Warehouse or Club Store | 27.9\% | 411 |  |
| Yard Equipment Store |  | 98 |  |
|  | - |  |  |
| Yarn Store | 3.7\% | 54 |  |
|  | - |  |  |
| None of the above / Does not apply | 6.3\% | 93 |  |
|  | - |  |  |
| Adult Video or Adult Store | $\bullet$ | 2.5\% | 37 |
| Camera Store | - | 2.6\% | 38 |
| Coin Shop | 1 | 1.6\% | 24 |
| Comic Book Shop | - | 2.7\% | 40 |
| Equipment Rental Store | 1 | 2.4\% | 36 |
| Gold/Silver/Precious Metal Dealer | 1 | 2.1\% | 31 |
| Knife Store | 1 | 1.8\% | 27 |
| Metaphysical Shop |  | 1.2\% | 18 |
| Monument or Memorial Company |  | 1.4\% | 20 |
| Record Store | $\bullet$ | 2.9\% | 43 |
| Security Service | 1 | 1.5\% | 22 |
| Sewing Studio | 1 | 1.6\% | 23 |
| Sign Store | 1 | 1.6\% | 24 |
| Survival Store | 1 | 1.2\% | 17 |
| Trophy or Award Store | 1 | 1.2\% | 17 |
| Wedding Supply Store | - | 0.7\% | 10 |

34. What services do you plan to use from local restaurants over the NEXT 30 DAYS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Home delivery with fee | $16.0 \%$ | 236 |
| Free delivery | $23.3 \%$ | 343 |
| Drive-thru | $70.9 \%$ | 1,044 |
| Carryout | $68.1 \%$ | 1,002 |
| Curbside carryout | $29.1 \%$ | 429 |
| Other |  | 61 |
| None of the above / Does not apply | $12.4 \%$ |  |

35. Which of the following types of RETAIL HOME PRODUCT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Antique Store | $20.9 \%$ | 308 |
| Baby Supply \& Furniture Store | $4.7 \%$ | 69 |
| Bath \& Accessory Store | $18.4 \%$ | 271 |
| Building Supply Store or Lumber Yard | $31.2 \%$ | 460 |
| Cabinet Store | $3.6 \%$ | 53 |
| Carpet Store | 0 | 53 |



| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| TV \& Appliance Store | 7.0\% | 103 |  |
|  | - |  |  |
| Used Building Supply Store | 3.2\% | 47 |  |
|  | - |  |  |
| None of the above / Does not apply | 19.1\% | 282 |  |
|  | $\square$ |  |  |
| Clock Shop | 1 | 1.2\% | 18 |
| Furniture Restoration Shop | 1 | 2.2\% | 33 |
| Hot Tub or Spa Dealer | 1 | 2.0\% | 30 |
| Rent-to-Own Store | 1 | 1.8\% | 27 |
| Solar Energy Equipment Dealer | 1 | 1.0\% | 15 |
| Tool Rental Center | 1 | 2.6\% | 39 |
| Vacuum Store | 1 | 1.6\% | 24 |
| Window Store | 1 | 2.0\% | 29 |

36. Which of the following types of RETAIL APPAREL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Activewear Store | 23.9\% | 352 |
| Beauty Supply Store | 22.4\% | 330 |
| Bridal Shop | 1.2\% | 17 |
|  | 1 |  |
| Clothing Accessories Store | 25.3\% | 373 |
| Jewelry Store | 12.8\% | 189 |
| Leather Goods Store | 2.4\% | 35 |
|  | 1 |  |
| Lingerie Store | 5.4\% | 79 |
|  | - |  |
| Logo Apparel Store | 4.1\% | 61 |
|  | - |  |
| Men's Clothing Store | 26.7\% | 394 |
| Optician or Eyeglasses Store | 30.9\% | 455 |
| Outdoor Clothing Store | 14.2\% | 209 |
| Shoe Store | 50.5\% | 744 |
| Sportswear Store | 14.7\% | 216 |
| Swimwear Store | 6.8\% | 100 |
|  | - |  |
| Watch Store | 0.8\% | 12 |
|  | E |  |
| Western Wear Store | 4.0\% | 59 |
|  | 1 |  |
| Women's Clothing Store | 52.7\% | 777 |
| None of the above / Does not apply | 17.9\% | 264 |

37. Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Accountant or CPA | $9.0 \%$ | 132 |
| Insurance Agency | $12.9 \%$ | 190 |
| Legal Firm or Attorney | $5.7 \%$ | 84 |
| Tax Advisor | 0 | 126 |
|  | $8.6 \%$ | 1,091 |

38. Which of the following types of PROFESSIONAL SERVICE

BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

| Architect or Architecture Firm | $1.6 \%$ | 24 |
| :--- | :--- | :--- |
| Business Consultant | $1.2 \%$ | 18 |
| Business Development Service | $0.7 \%$ | 10 |
| Commercial Builder | $1.0 \%$ | 15 |
| Employment or Staffing Agency | $1.9 \%$ | 28 |
| Graphic Designer | $1.2 \%$ | 18 |
| Life Coach | $1.2 \%$ | 17 |
| Private Investigator | 1 | 6 |
| SEO Consultant | $0.4 \%$ |  |
| Security Consultant | $0.6 \%$ | 8 |
| None of the above / Does not apply | $92.7 \%$ | 1,366 |


40. Which of the following VEHICLE PURCHASING plans does your household have in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| New Car | $5.8 \%$ | 86 |



42. Do you plan to buy an Electric or Hybrid Vehicle in the next 12 months?

| Value | Percent | Responses |
| :--- | :--- | :---: |
| New Electric Vehicle | $1.2 \%$ | 18 |
| Used Electric Vehicle | $0.8 \%$ | 12 |
| New Hybrid Vehicle | $2.9 \%$ | 42 |
| Used Hybrid Vehicle | $2.5 \%$ | 37 |
| None of the above | $92.6 \%$ | 1,364 |

43. If your household is planning on purchasing a new or used vehicle in the NEXT 12 MONTHS, which of the following brands will you look at purchasing? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Buick | $3.5 \%$ | 51 |
| Chevrolet | $12.4 \%$ | 182 |
|  |  | 81 |
| Dodge | $5.5 \%$ | 178 |
| Ford | $12.1 \%$ | 96 |
| GMC | $6.5 \%$ | 172 |
| Honda | 0 | 8 |


| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Hyundai | 4.8\% | 70 |  |
|  | 0 |  |  |
| Jeep | 5.2\% | 77 |  |
|  | $\square$ |  |  |
| Kia | 5.4\% | 79 |  |
|  | $\square$ |  |  |
| Nissan | 7.2\% | 106 |  |
|  | $\longrightarrow$ |  |  |
| Subaru | 4.8\% | 71 |  |
|  | - |  |  |
| Toyota | 17.0\% | 251 |  |
| None of the above / Does not apply | 57.6\% | 848 |  |
| Acura | $1 \longrightarrow \longrightarrow$ | 1.8\% | 26 |
| Audi | $1 \longrightarrow$ | 1.0\% | 15 |
| BMW | $\square$ | 2.1\% | 31 |
| Cadillac | 1 | 2.3\% | 34 |
| Chrysler | $\longrightarrow$ | 1.8\% | 26 |
| Fiat | $1 \longrightarrow$ | 0.1\% | 2 |
| Infiniti | 1 loll | 1.2\% | 17 |
| Land Rover | $\longrightarrow$ | 1.0\% | 15 |
| Lexus | $\longrightarrow$ | 2.6\% | 38 |
| Lincoln | 1 O | 1.9\% | 28 |
| Mazda | $1 \longrightarrow$ | 2.0\% | 29 |
| Mercedes-Benz | $1 \longrightarrow$ | 1.9\% | 28 |
| Mini | $1 \longrightarrow$ | 0.3\% | 4 |
| Mitsubishi | 1 loll | 0.7\% | 11 |


| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Porsche |  | $0.3 \%$ | 5 |
| Saab |  | $0.1 \%$ | 2 |
| Scion |  | $0.1 \%$ | 1 |
| Suzuki |  | $1.0 \%$ | 14 |
| Tesla |  | $2.7 \%$ | 40 |
| Volkswagen |  | $1.4 \%$ | 20 |

44. In the past month, have you or members of your household contacted a dealer for more information or purchased a vehicle after seeing or hearing an ad from a local media source?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Yes | $12.6 \%$ | 186 |
| No | $87.4 \%$ | 1,287 |

45. Do you or anyone in your household plan to buy any of these ELECTRONIC/SMART ITEMS in the NEXT 12 MONTHS? (Check all that apply.)

46. Do you or anyone in your household plan to buy any of these CAMERA/COMPUTER or TVs in the NEXT 12 MONTHS? (Check all that apply.)

47. Which of the following types of phones do you and the members of your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Smartphone | $31.6 \%$ | 466 |
| Prepaid Cell Phone | $5.4 \%$ | 79 |
| None of the above / Does not apply | $65.0 \%$ |  |

48. Which of the following JEWELRY PRODUCTS do you or the members of your household plan to buy in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Anniversary Jewelry | 5.7\% | 84 |
|  | - |  |
| Necklaces | 9.8\% | 144 |
|  | $\bigcirc$ |  |
| Rings (Other) | 6.9\% | 102 |
|  | - |  |
| Earrings | 19.6\% | 289 |
| Diamond Jewelry | 4.5\% | 66 |
|  | - |  |
| Gold Jewelry | 5.8\% | 86 |
|  | - |  |
| Silver Jewelry | 7.5\% | 110 |
|  | $\square$ |  |
| Gemstone Jewelry | 4.0\% | 59 |
|  | व |  |
| Costume Jewelry | 10.9\% | 161 |
|  |  |  |


| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Women's Watch | 3.1\% | 45 |  |
|  | - |  |  |
| Women's Jewelry | 12.3\% | 181 |  |
| None of the above / Does not apply | 64.0\% | 943 |  |
| Engagement Rings | 1 | 1.6\% | 24 |
| Wedding Rings | 1 | 1.7\% | 25 |
| Pendants | 1 | 2.4\% | 35 |
| Celtic Jewelry | L | 1.4\% | 21 |
| Pearl Jewelry | 1 | 1.6\% | 23 |
| Men's Jewelry | C | 2.6\% | 39 |
| Designer Jewelry | 1 | 2.1\% | 31 |
| Jewelry Box or Organizer |  | 2.4\% | 36 |
| Men's High-End Watch | 1 | 1.0\% | 14 |

49. Which of the following types of INSURANCE SERVICES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Auto Insurance | $13.0 \%$ | 192 |
| Homeowner Insurance | $10.3 \%$ | 152 |
| Life Insurance | $7.2 \%$ | 106 |
| Medical (Health) Insurance | $10.2 \%$ | 150 |
| None of the above / Does not apply | $75.8 \%$ | 1,116 |

50. Which of the following types of INSURANCE SERVICES do you or the members of your household plan to shop for or use the services of in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Agriculture Insurance | 1.2\% | 17 |
|  | 1 |  |
| Crop Insurance | 0.4\% | 6 |
|  | 1 |  |
| Dental Insurance | 26.1\% | 385 |
| Disability Insurance | 4.2\% | 62 |
|  | - |  |
| Disaster Insurance | 0.8\% | 12 |
|  | L |  |
| Medicare | 20.7\% | 305 |
|  | $\square$ |  |
| Long Term Care Insurance | 3.5\% | 51 |
|  | - |  |
| Pet Insurance | 3.3\% | 49 |
|  | $\square$ |  |
| Professional Liability Insurance | 3.4\% | 50 |
|  | (1) |  |
| Renters Insurance | 5.5\% | 81 |
|  | $0$ |  |
| None of the above / Does not apply | 57.8\% | 851 |
| 51. Which of the following MEDICAL SERVICE PROVIDERS do you or the |  |  |
| members of your household plan to shop for or use the services of in the NEXT 12 MONTHS? (Check all that apply.) |  |  |
| Value | Percent | Responses |
| Acupuncture | 4.5\% | 66 |
|  |  |  |
| Audiologist | 7.5\% | 110 |
|  |  |  |
| Counseling \& Mental Health Services | 9.0\% | 133 |


52. Which of the following TYPES of LEGAL SERVICE PROVIDERS do you or the members of your household plan to shop for or use the services of in the NEXT 12 MONTHS? (Check all that apply.)

| Accident, Personal Injury \& Property Damage Attorney | $1.8 \%$ | 27 |
| :--- | :--- | :--- |

Bankruptcy Attorney
Banking, Partnership \& Business Law Attorney
Child Support Attorney

| Criminal Law Attorney | $0.7 \%$ | 11 |
| :--- | :--- | :---: |
| Disability \& Social Security Attorney | $1.3 \%$ | 19 |


| Divorce \& Family Law Attorney | $1.6 \%$ | 23 |
| :--- | :--- | :--- |
| DWI, DUI, OWI, OUI Attorney | $0.3 \%$ | 5 |

Employment Discrimination or Labor Issues Attorney $0.3 \%$ 5

| General Practice Attorney | $2.9 \%$ | 43 |
| :--- | :--- | :---: |
| Malpractice Attorney | $0.2 \%$ | 3 |

Patent, Trademark \& Copyright Attorney $\quad 0.6 \%$

| Probate Attorney | $0.7 \%$ | 10 |
| :--- | :--- | :---: |
| Real Estate Attorney | $3.3 \%$ | 49 |
| Taxation Attorney | $0.4 \%$ | 6 |

Wills, Trusts \& Estates Attorney

None of the above / Does not apply
0.3\%

1
1.6\%

1
0.9\%

L
0.7\%
1.3\%
1.6\%
0.3\%
0.3\%
$\square$
2.9\%
0.2\%
0.6\%
0.7\%
3.3\%
0.4\%
14.6\%
75.8\%

5

23

13

11

19

23

5

5

43

3

9

10

49

6
53. Which of the following DENTAL procedures do you or the members of your household have planned in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Dental Checkup | 63.9\% | 941 |
| Teeth Cleaning | 54.2\% | 799 |
| Cavity Filling | 17.7\% | 260 |
| Crown | 12.0\% | 177 |
|  | $\square$ |  |
| Oral Surgery | 4.6\% | 68 |
|  | - |  |
| Braces | 5.4\% | 79 |
|  | - |  |
| Composite Bonding | 1.6\% | 23 |
|  | $\square^{1}$ |  |
| Dental Implants | 6.5\% | 96 |
|  | $\square$ |  |
| Dental Veneers | 1.3\% | 19 |
|  |  |  |
| Dentures | 6.9\% | 102 |
|  | - |  |
| Full Mouth Reconstruction | 0.8\% | 12 |
|  | 1 |  |
| Inlays or Onlays | 0.2\% | 3 |
|  | 1 |  |
| Smile Makeover | 0.9\% | 13 |
|  | 1 |  |
| Teeth Whitening | 6.7\% | 98 |
|  | - |  |
| None of the above / Does not apply | 15.0\% | 221 |

54. Which of the following COSMETIC MEDICAL procedures do you or the members of your household have planned in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Botox | 4.5\% | 66 |
|  | - |  |
| Breast Augmentation | 0.6\% | 9 |
|  | 1 |  |
| Breast Implants | 0.5\% | 7 |
|  | 1 |  |
| Cosmetic Surgery | 1.2\% | 18 |
|  | L |  |
| Dermabrasion | 1.4\% | 20 |
|  | C |  |
| Ear Surgery | 0.5\% | 7 |
|  | 1 |  |
| Eyelid Surgery | 1.2\% | 18 |
|  | - |  |
| Facelift | 0.4\% | 6 |
|  | 1 |  |
| Forehead Lift | 0.2\% | 3 |
|  | $\square$ |  |
| Hair Loss Treatment | 1.0\% | 14 |
|  | 1 |  |
| Hair Transplant | 0.2\% | 3 |
|  | 1 |  |
| Lap Band | 0.2\% | 3 |
|  | 1 |  |
| Lasik | 1.2\% | 17 |
|  | 1 |  |
| Lip Augmentation | 0.4\% | 6 |
|  | 1 |  |
| Liposuction | 0.7\% | 10 |
|  |  |  |
| Skin Treatment | 3.3\% | 48 |
|  | - |  |
| None of the above / Does not apply | 89.1\% | 1,313 |

## 55. Which of the following HEALTH / WELLNESS SERVICES and PLANS

 do you or any members of your household have in the NEXT 12 MONTHS? (Check all that apply.)


| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Online Therapy | $\square \longrightarrow$ | 2.9\% | 43 |
| Participate in a Medical Study | 1 ) | 1.6\% | 24 |
| Physiotherapy | 1 | 0.5\% | 7 |
| Receive Aquatic Therapy | $\square$ | 0.6\% | 9 |
| Receive Treatment for PTSD | $\square$ | 2.1\% | 31 |
| Receive Treatment for Substance Abuse | $1 \longrightarrow$ | 0.3\% | 4 |
| Receive Treatment for Vehicle or Workplace Injury | 1 | 0.6\% | 9 |
| Spinal and Postural Screening | $1+0$ | 1.0\% | 14 |
| Stop Smoking | 1 O | 2.0\% | 30 |
| Stroke Treatment | 1 | 0.8\% | 12 |
| Use Personal Trainer or Instructor | $1 \times$ | 1.6\% | 24 |
| Use Physical Rehabilitation Services | $\longrightarrow$ | 2.5\% | 37 |
| Vasectomy | $1+$ | 0.7\% | 10 |
| Weight Loss Surgery and Procedures | $\square$ | 1.7\% | 25 |
| 56. Which of the following HEALTH | WELLNESS PRODUC | $S$ and PLA | VS |
| do you or any members of your hous MONTHS? (Check all that apply.) | ehold plan to use in the | $\text { NEXT } 12$ |  |
| Value | Percent | Responses |  |
| Purchase Medical Supplies or Equipment for Home | $4.9 \%$ | 72 |  |
| Purchase Health and Wellness Supplements | 21.9\% | 323 |  |
| Handicap Accessible Products | 4.5\% | 66 |  |


57. Which of the following HEALTH / HEARING PRODUCTS or SERVICES do you or any members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Have a Hearing Exam | $19.1 \%$ | 281 |
| Purchase a "Behind-the-Ear" Hearing Aid | $1.6 \%$ | 24 |
| Purchase a Digital Hearing Aid | $1.5 \%$ | 22 |
| Purchase a "In-the-Canal" Hearing Aid | $1.0 \%$ | 24 |
| Purchase a "In-the-Ear" Hearing Aid | $2.0 \%$ | 15 |
| Purchase Invisible Hearing Aids | $1.0 \%$ | 30 |

58. Which of the following FUNERAL plans are you or members of your household considering in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Purchase a Funeral Plot | 2.1\% | 31 |
|  | $\longrightarrow$ |  |
| Pre-purchase a Funeral Plot or Cremation Service | 4.1\% | 60 |
|  | - $\longrightarrow$ |  |
| Purchase a Monument or Headstone | 2.9\% | 43 |
|  | - |  |
| Use a Funeral Planner | 2.0\% | 29 |
|  | L |  |
| Purchase Flowers for a Funeral | 3.9\% | 58 |
|  | $\square$ |  |
| Use a Cremation Service | 1.1\% | 16 |
|  | $1$ |  |
| Hire a Religious or Spiritual Leader for a Funeral Service | 0.7\% | 11 |
|  | $\longrightarrow$ |  |
| None of the above / Does not apply | 88.2\% | 1,299 |
|  | $\longrightarrow$ |  |

59. Which of the following ASSISTED LIVING PLANS apply to you or your someone in your family in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Aging in Place Services | 2.2\% | 33 |
|  | - |  |
| Find Home for Aging Parent | 1.1\% | 16 |
|  | $\longrightarrow$ |  |
| Memory Care Services | 1.1\% | 16 |
|  | $\longrightarrow$ |  |
| Move into a Independent Senior Housing Community | 0.7\% | 11 |
|  | $\longrightarrow$ |  |
| Move into a Assisted Living Facility | 0.7\% | 11 |
|  | - |  |
| Move into a Nursing Home | 0.5\% | 7 |
|  | $\longrightarrow$ |  |
| Move into a Alzheimer's Care Facility | 0.4\% | 6 |
|  | - |  |
| Hospice to your Home or House | 0.5\% | 8 |
|  | $\qquad$ |  |
| Move into Residential Care Home | 0.1\% | 2 |
|  |  |  |
| Utilize a Respite Provider | 0.6\% | 9 |
|  | $\square$ |  |
| Seek Senior Care/Companionship | 0.9\% | 13 |
|  | $\square$ |  |
| Wheelchair - Mobility Store | 2.0\% | 29 |
|  | $\cdots$ |  |
| None of the above / Does not apply | 94.0\% | 1,384 |

60. Which of the following FINANCIAL SERVICES do you or anyone in your household plan to shop for or use the services of in the NEXT 12 MONTHS? (Check all that apply.)

61. Do you or any member of your household plan to buy or invest in any of the following INVESTMENT/ASSETS in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| 401(k) | 24.5\% | 361 |
| Annuities | 4.1\% | 61 |
|  | - |  |
| Cash App | 5.4\% | 79 |
|  | - |  |
| Certificates of Deposit | 8.3\% | 122 |
|  | - |  |
| City or State Bonds | 1.4\% | 21 |
|  | $\square$ |  |
| Coins or Stamps | 2.6\% | 39 |
|  | - |  |
| Collectibles, Antiques or Art | 1.9\% | 28 |
|  | 1 |  |
| Common or Preferred Stock | 6.9\% | 102 |
|  | $\square$ |  |
| Corporate Bonds or Debentures | 1.5\% | 22 |
|  |  |  |
| Gold or Precious Metals | 2.9\% | 42 |
|  | - |  |
| IRA | 12.4\% | 182 |
|  | $\square$ |  |
| Money Market Funds | 8.6\% | 126 |
|  | - |  |
| Mutual Funds | 9.2\% | 135 |
|  | - |  |
| Non-US Stocks | 1.2\% | 17 |
|  | 1 |  |
| Options | 0.8\% | 12 |
|  | - |  |
| US Savings Bonds | 3.1\% | 45 |
|  | - |  |
| US Treasury Notes | 1.8\% | 27 |
|  | ${ }^{+}$ |  |
| None of the above / Does not apply | 55.1\% | 811 |

62. Which of the following do you or anyone in your household plan to BORROW MONEY or take out a LOAN from a financial institution for in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Agriculture Loan |  | 16 |
|  | 1 |  |
| Business Equipment Loan | 0.7\% | 10 |
|  | 1 |  |
| Carpeting or Furniture Loan | 1.0\% | 14 |
|  | - |  |
| College Expenses Loan | 1.1\% | 16 |
|  |  |  |
| College Tuition Loan | 3.1\% | 45 |
|  | - |  |
| Debt Consolidation Loan | 2.9\% | 43 |
|  | - |  |
| Medical Expenses Loan | 1.2\% | 17 |
|  | - |  |
| New Vehicle Loan | 4.8\% | 71 |
|  | $\square$ |  |
| Used Vehicle Loan | 7.2\% | 106 |
|  | $\square$ |  |
| Vacation or Travel Loan | 0.7\% | 11 |
|  |  |  |
| Wedding Loan | 0.3\% | 4 |
|  | 1 |  |
| None of the above / Does not apply | 83.5\% | 1,230 |

63. Which of the following CLOTHING, APPAREL ITEMS AND ACCESSORIES do you or the members of your household plan to buy in the NEXT 12 MONTHS? (Check all that apply.)


64. Which of the following CHILDREN'S CLOTHING ITEMS do you or the members of your household plan to buy in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Children's Sweaters | $11.3 \%$ | 167 |
| Children's Pants | $19.3 \%$ | 285 |
| Children's T-Shirts | $18.9 \%$ | 279 |
| Children's Dresses | $9.5 \%$ | 240 |
| Children's Pajamas or Sleepwear | $16.6 \%$ | 244 |
| Children's Shorts | $16.6 \%$ | 245 |
| Children's School Uniform Socks | $17.0 \%$ | 250 |


66. Which of the following CLOTHING/SHOE REPAIRS or SERVICES do you or members of your household have planned in the NEXT 12 MONTHS? (Check all that apply.)



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Skiing Equipment |  | $1.0 \%$ | 14 |
| Soccer Equipment |  | $1.6 \%$ | 23 |
| Sports Memorabilia |  | $1.6 \%$ | 24 |
| Trampoline |  | $1.6 \%$ | 24 |
| Trophies or Plaques |  | $0.5 \%$ | 7 |
| Used Sporting Equipment |  | $2.2 \%$ | 32 |

68. Which of the following BOAT and WATERCRAFT PRODUCTS do you or the members of your household plan to buy in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Boat Rental | 3.2\% | 47 |
|  | - |  |
| Boat Service and Repair | 2.7\% | 40 |
|  | - |  |
| Boat Trailer | 0.7\% | 10 |
|  | 1 |  |
| Fishing Boat | 1.6\% | 23 |
|  | 1 |  |
| Jet Boat | 0.2\% | 3 |
|  | E |  |
| Jet Ski | 0.7\% | 11 |
|  | E |  |
| Motor Boat | 0.5\% | 8 |
|  | 1 |  |
| Sail Boat | 0.3\% | 5 |
|  | 1 |  |
| Ski and Wakeboard Boat | 0.1\% | 2 |
|  | $\square$ |  |
| Skiff Boat | 0.3\% | 5 |
|  |  |  |
| Watercraft | 0.7\% | 11 |
|  | 1 |  |
| Watercraft Rental | 1.0\% | 15 |
|  |  |  |
| None of the above / Does not apply | 91.6\% | 1,350 |


| Bedding Flowers or Perennials | $41.5 \%$ | 612 |
| :--- | :--- | :---: |
| Chainsaw | $3.7 \%$ | 54 |
| Decorative Rock | $10.5 \%$ | 154 |
| Farm Supplies | $5.2 \%$ | 76 |
| Fertilizer | $25.5 \%$ | 375 |
| Flower Pots | $27.1 \%$ | 399 |
| Garden Ornaments | $10.6 \%$ | 156 |


| Gravel or Rock | $18.3 \%$ | 269 |
| :--- | :--- | :---: |
| Hand Garden Tools | $13.6 \%$ | 200 |
| Insect or Fungus Control Products | $12.7 \%$ | 187 |


| Landscaping | $11.6 \%$ | 171 |
| :--- | :--- | :---: |
| Indoor Garden Supplies | $5.8 \%$ | 86 |
| Lawn Mower (Riding) | $4.6 \%$ | 68 |
| Lawn Seed, Turf or Sod | $10.3 \%$ | 152 |
| Leaf Blower | $4.2 \%$ | 62 |
| Outdoor Fireplace or Fire Pit | $5.6 \%$ | 83 |
| Outdoor Furniture | $9.3 \%$ | 137 |



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Patio Heater |  | $1.5 \%$ | 22 |
| Pole Shed |  | $0.8 \%$ | 12 |
| Portable Outdoor Heater |  | $1.0 \%$ | 14 |
| Power Garden Tools | $2.6 \%$ | 38 |  |
| Rototiller |  | $0.6 \%$ | 9 |
| Screen Porch | $2.3 \%$ | 34 |  |
| Snow Blower |  | $0.3 \%$ | 4 |
| Tractor |  | $0.6 \%$ | 9 |

70. Which of the following VACATION/TRAVEL PLANS might you or someone in your household plan in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |  |
| :--- | :--- | :---: | :---: |
| Airline Flight | $36.8 \%$ | 542 |  |
| Book Hotel Room | $49.4 \%$ | 727 |  |
| Book Local Lodging for Guests | $4.1 \%$ | 61 |  |
| Business Travel | $5.9 \%$ | 87 |  |
| Buy Luggage | 0 | 45 |  |
| Buy Travel Tickets | $14.7 \%$ | 216 |  |
| Gamble at a Casino | $9.6 \%$ | 142 |  |
| Hotel or Resort Stay |  |  |  |


| Value | Percent | Responses |
| :---: | :---: | :---: |
| International Travel | 8.8\% | 130 |
| Play Bingo | 4.1\% | 61 |
|  | - |  |
| Rent a Car | 14.8\% | 218 |
| Stay at a Casino | 3.5\% | 51 |
|  | - |  |
| Stay at an RV Park | 5.0\% | 74 |
|  | - |  |
| Take a Cruise | 10.9\% | 160 |
|  | $\square$ |  |
| Train Trip | 7.5\% | 110 |
|  | $\square$ |  |
| Travel Packages | 6.2\% | 91 |
|  | - |  |
| Use a Travel Agent or Agency | 5.5\% | 81 |
|  | - |  |
| Vacation Inside Home State | 19.7\% | 290 |
| Vacation Outside Home State (within the | 29.6\% | 436 |
| None of the above / Does not apply | 28.2\% | 415 |
| Charter a Boat | 1 | 0.9\% |
| Chartered Fishing Trip | 1 | 1.6\% |
| Golf Vacation | 1 | 1.7\% |
| Rent RV | 1 | 1.4\% |
| Ski Resort Stay | 1 | 1.6\% |
| Spa Resort | 1 | 2.2\% |

71. Which of the following PET SUPPLIES or SERVICES do you or the members of your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Bird Seed | 20.9\% | 308 |
| Cat Food | 31.8\% | 468 |
| Dog Food | 42.8\% | 631 |
| Fish Food | $5.7 \%$ | 84 |
| Specialized Pet Food | $5.0 \%$ | 74 |
| Other Pet Food | $6.4 \%$ | 94 |
| Pet Accessories | 18.0\% | 265 |
| Pet Clothing | $6.4 \%$ | 94 |
| Pet Toys | 24.6\% | 362 |
| Fish Supplies | $3.3 \%$ | 49 |
| Annual Pet Vaccinations | 40.7\% | 600 |
| Annual Pet Checkups | 37.5\% | 553 |
| Adopt or Rescue a Pet | $6.4 \%$ | 95 |
| Purchase Pet Medication | 15.5\% | 228 |
| Board a Pet Overnight | 7.7\% | 114 |
| Pet Dental Care | $5.1 \%$ | 75 |


72. Which of the following do you or anyone in your household plan for your home in the NEXT 12 MONTHS? (Check all that apply.)
6.6\%
-
8.8\%
-
6.0\%

89


| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
| Install a Solar Energy System | $1.4 \%$ | 20 |  |
| Install Security or Monitoring System |  | $1.8 \%$ | 27 |
| Resurface or Build New Driveway | $2.9 \%$ | 43 |  |
| Stone or Marble Work (Bathroom or Kitchen) |  | $2.1 \%$ | 31 |
| Sealcoating |  | $2.9 \%$ | 43 |
| Asphalt Repair | $2.6 \%$ | 39 |  |
| Asphalt Resurfacing |  | $2.6 \%$ | 39 |
| Residential Paving |  | $1.3 \%$ | 19 |
| Build a "Tiny House" |  | $1.3 \%$ | 19 |
| Install Handicap Accessible Addition |  | $0.9 \%$ | 13 |

## 73. Which of the following BUILDING SUPPLIES or PRODUCTS do you or

 anyone in your household currently need or plan to buy in the NEXT 12 MONTHS for your home? (Check all that apply.)| Value | Percent | Responses |
| :--- | :--- | ---: |
| Ceramic Tile | $6.6 \%$ | 97 |
| Decking | $8.8 \%$ | 130 |
| Doors (Exterior) | $10.0 \%$ | 147 |
| Doors (Interior) | $-1.5 \%$ | 67 |
|  | 0 | 84 |
| Electrical Supplies | $5.7 \%$ | 110 |



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: | :---: |
| Mill Work |  | $0.9 \%$ | 13 |
| Roofing (Composition) |  | $2.2 \%$ | 32 |
| Security Door |  | $1.1 \%$ | 16 |
| Security Locks | $2.0 \%$ | 30 |  |
| Siding |  | $2.5 \%$ | 37 |
| Water Softener System or Supplies |  | $2.4 \%$ | 35 |
| Wood Stove or Fireplace |  | $1.8 \%$ | 27 |
| Window Guards |  | $0.4 \%$ | 6 |

## 74. Which of the following HOME SERVICES do you or anyone in your

 household currently need or plan for your home in the NEXT 12 MONTHS? (Check all that apply.) Part 1 of 2.| Value | Percent | Responses |
| :--- | :--- | :---: | :---: |
| Air Conditioning Repair | $7.2 \%$ | 106 |
| Air Duct Cleaning | $9.8 \%$ | 145 |
| Appliance Repair | $5.2 \%$ | 77 |
| Blinds Cleaning | $3.9 \%$ | 57 |
| Carpenter or Woodworking | $4.3 \%$ | 63 |
| Carpet Cleaning | $9.6 \%$ | 142 |
| Chimney Cleaning \& Repair | $4.0 \%$ | 59 |
| Drywall Installation or Repair | $0.9 \%$ | 58 |



| Value | Percent | Responses |  |
| :--- | :--- | :--- | :--- |
| Heating Repair | 1 | $2.4 \%$ | 36 |
| Home Computer Repair | 1 | $1.7 \%$ | 25 |
| Home Electronics Repair | $0.7 \%$ | 11 |  |
| Home Heating Oil or Fuel Service |  | $2.5 \%$ | 37 |
| Home Remodel |  | $2.6 \%$ | 39 |

75. Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the NEXT 12 MONTHS? (Check all that apply.) Part 2 of 2.



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: |
|  |  | $1.4 \%$ | 21 |
| Tool Rental |  | $0.2 \%$ | 3 |
| Tornado or Storm Shelter Building or Repair |  | $2.2 \%$ | 32 |
| Watch or Clock Repair | $0.4 \%$ | 6 |  |
| Water Well Drilling |  | $1.1 \%$ | 16 |
| Waterproofing |  | $0.4 \%$ | 6 |

76. Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the NEXT 12 MONTHS for your home? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Air Conditioning (Buy) | 3.3\% | 49 |
|  | $\bullet$ |  |
| Batteries (Home or Office) | 35.2\% | 518 |
| Branded Merchandise | 4.2\% | 62 |
|  | - |  |
| Clocks | 3.1\% | 46 |
|  | $\bullet$ |  |
| Country or State Flags | 4.1\% | 60 |
|  | - |  |
| Curtains or Drapes | 11.0\% | 162 |
|  | $\square$ |  |
| Emergency Preparedness Kit or Supplies | 5.0\% | 74 |
|  | - |  |
| Firewood | 4.5\% | 66 |



| Value | Percent | Responses |  |
| :--- | :---: | ---: | :---: |
| Hot Tub or Spa | $1.8 \%$ | 26 |  |
| Safe |  | $1.6 \%$ | 23 |
| Sewing Machine | $1.4 \%$ | 20 |  |
| Shutters |  | $1.8 \%$ | 26 |
| Signs or Banners | $1.9 \%$ | 28 |  |
| Solar Water Heater |  | $0.3 \%$ | 5 |
| Wallpaper |  | $1.1 \%$ | 16 |
| Water Purification System (Drinking) | 1 | $1.6 \%$ | 23 |

77. Which of the following HOME FURNISHINGS do you or anyone in your household currently need or plan to buy in the NEXT 12 MONTHS for your home? (Check all that apply.) Part 2 of 2.

| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Carpeting | 7.5\% | 110 |  |
| Furniture (Bedroom) | 7.7\% | 114 |  |
| Furniture (Dining Room) | 4.7\% | 69 |  |
|  | - |  |  |
| Furniture (Home Office) | 3.1\% | 46 |  |
|  | 0 |  |  |
| Furniture (Living Room) | 14.9\% | 219 |  |
| Reclining Chair | 6.6\% | 97 |  |
|  | $\square$ |  |  |
| Rugs | 9.9\% | 146 |  |
| None of the above / Does not apply | 61.5\% | 906 |  |
| Closet System | 1 | 2.4\% | 35 |
| Custom Built Furniture | 1 | 1.0\% | 15 |
| Fine Art (Paintings, Pottery, Etc.) | $\bullet$ | 2.6\% | 38 |
| Furniture (Children's) | 0 | 2.9\% | 43 |
| Gas Burning Freestanding Stoves | 1 | 1.0\% | 14 |
| Oriental Carpeting | 1 | 0.7\% | 10 |
| Reclaimed Wood Furniture | 1 | 1.1\% | 16 |
| Reconditioned Furniture | 1 | 0.9\% | 13 |
| Rugs (Persian) | $\square$ | 0.7\% | 11 |
| Swimming Pool (Above Ground) | 1 | 1.1\% | 16 |
| Swimming Pool (In-Ground) | 1 | 0.8\% | 12 |
| Tankless Water Heater | 1 | 2.1\% | 31 |
| Water Heater | 0 | 2.6\% | 39 |

78. Which of the following BEDDING or MATTRESS products do you or anyone in your household currently need or plan to buy in the NEXT 12 MONTHS for your home? (Check all that apply.) Part 2 of 2.

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Crib | 1.0\% | 14 |
|  | 1 |  |
| Foam Mattress | 2.6\% | 39 |
|  | - |  |
| Futon | 1.2\% | 18 |
|  | $\llcorner$ |  |
| Innerspring Mattress | 3.2\% | 47 |
|  | 1 |  |
| Latex Mattress | 0.3\% | 5 |
|  | - |  |
| Memory Foam Mattress | 5.8\% | 85 |
|  | - |  |
| Pillow Top Mattress | 5.2\% | 76 |
|  | - |  |
| Children's Bed | 2.9\% | 42 |
|  | ${ }^{\text {co}}$ |  |
| Twin Size Bed | 2.0\% | 30 |
|  |  |  |
| Queen Size Bed | 7.5\% | 110 |
|  | - |  |
| King Size Bed | 6.7\% | 99 |
|  | - |  |
| None of the above / Does not apply | 76.2\% | 1,122 |

79. Which of the following types of ART do you or members of your households plan to purchase in the NEXT 12 MONTHS?

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Paintings | 7.3\% | 108 |
|  |  |  |
| Fine Art | 3.1\% | 46 |
|  | - |  |
| Photographs | 9.6\% | 141 |
|  | $\square$ |  |
| Pottery | 5.2\% | 76 |
|  | - |  |
| Blown Glass | 2.4\% | 35 |
|  | 1 |  |
| Stone Carvings | 0.7\% | 10 |
|  | , |  |
| Sculpture | 2.0\% | 30 |
|  | 1 |  |
| Artistic Wall Decor | 6.7\% | 98 |
|  | $\square$ |  |
| Wood Carvings | 2.5\% | 37 |
| Poster Art | 3.0\% | 44 |
|  | - |  |
| Religious Art | 1.6\% | 23 |
|  | 1 |  |
| Stained Glass | 2.9\% | 43 |
|  | - |  |
| Ceramics | 2.9\% | 42 |
|  | $\bullet$ |  |
| Metal Work Art | 2.4\% | 35 |
|  | 1 |  |
| Music Memorabilia | 2.0\% | 30 |
|  | - |  |
| Movie Memorabilia | 1.5\% | 22 |
|  | - |  |
| None of the above / Does not apply | 76.2\% | 1,122 |

80. Which of the following APPLIANCES do you or the members of your household plan to buy in the NEXT 12 MONTHS? (Check all that apply.)

Value
Blender
Coffee or Esp
Dishwasher

Dryer
Freezer
Instant Pot
Microwave
Oven
Range
Refrigerator

Washer
Window Air Conditioner
Vacuum Cleaner

Vacuum Service or Repair

None of the above / Does not apply

Percent
$3.7 \%$
-
8.1\%
-
5.7\%
-
5.1\%
3.4\%

0
2.2\%

1 )
7.3\%

- . .
4.5\%
4.4\%
$\square \longrightarrow$
8.6\%
$\rightarrow$
5.4\%
1.2\%

1
5.9\%
-
0.7\%

1
64.8\%
81. Which of the following VEHICLE PRODUCTS do you or anyone in your household currently need or plan to buy in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Aftermarket Products | 5.3\% | 78 |  |
|  | - |  |  |
| Battery | 9.9\% | 146 |  |
| Floor Mats | 5.7\% | 84 |  |
|  | - |  |  |
| Lights |  | 54 |  |
|  | - |  |  |
| Seat Covers | 4.7\% | 69 |  |
|  | - |  |  |
| Tires | 18.5\% | 272 |  |
| Wiper Blades | 28.4\% | 419 |  |
| None of the above / Does not apply | 48.6\% | 716 |  |
| Canopy | 1 | 0.6\% | 9 |
| Cargo Trailer | 1 | 1.0\% | 14 |
| Child Car Seat | - | 2.5\% | 37 |
| Grill Guard | 1 | 0.6\% | 9 |
| Mirror(s) | $L$ | 1.1\% | 16 |
| Motorcycle Accessories | 1 | 1.2\% | 17 |
| Motorcycle Parts | L | 1.2\% | 17 |
| Performance Parts | 1 | 1.3\% | 19 |
| RV Accessories or Supplies |  | 1.8\% | 26 |
| Roof Rack | 1 | 0.7\% | 11 |
| Running Boards | 1 | 0.8\% | 12 |


| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: | :---: |
| Spoiler | $0.1 \%$ | 2 |  |
| Step Bar | $0.5 \%$ | 7 |  |
| Stereo System (Auto, Car or Truck) |  | $0.9 \%$ | 13 |
| Tool Box |  | $0.7 \%$ | 11 |
| Trailer Hitch |  | $1.4 \%$ | 21 |
| Truck Bed Liner |  | $0.3 \%$ | 5 |
| Visor |  | $0.2 \%$ | 3 |
| Wheels or Rims |  | $1.8 \%$ | 26 |
| Winch |  | $0.5 \%$ | 8 |
| Window Tinting Equipment (Auto) |  | $1.3 \%$ | 19 |

82. Which of the following VEHICLE SERVICES do you or anyone in your household currently need? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| 30,000 Mile Service | $6.2 \%$ | 92 |
| 60,000 Mile Service | $7.9 \%$ | 117 |
| 100,000 Mile Service | $9.4 \%$ | 139 |
| Alignment | $8.9 \%$ | 131 |
| Auto Detailing | 0 | 135 |
| Auto Repair (General) | $9.2 \%$ | 155 |
| Body Work | $10.5 \%$ | 76 |



| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: | :---: |
| Smog Check |  | $0.1 \%$ | 2 |
| Stereo Installation |  | $1.0 \%$ | 15 |
| Transmission or Clutch Repair |  | $1.4 \%$ | 20 |
| Upgrade of Car for Smartphone, Hands-Free | 1 | $1.0 \%$ | 14 |
| Device, etc. |  | $2.1 \%$ | 31 |
| Upholstery Repair |  | 25 |  |
| Vehicle Air Conditioning Repair |  | $0.2 \%$ | 3 |
| Vehicle Storage |  | $2.9 \%$ | 13 |
| Vehicle Towing |  | 32 |  |

83. If you or a member of your household were to purchase an automobile in the NEXT 12 MONTHS, where would you look to find a vehicle? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| AutoTrader.com | 11.5\% | 170 |
| CarFax | 11.4\% | 168 |
| CarGurus.com | 5.7\% | 84 |
|  | - |  |
| CarMax.com | 11.0\% | 162 |
| Cars.com | 6.2\% | 92 |
|  | - |  |
| Carvana | 7.2\% | 106 |
|  | $\square$ |  |
| Craigslist Auto | 4.1\% | 61 |
|  | a |  |


84. Which of the following PERSONAL CARE PRODUCTS and SERVICES do you or someone in your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

85. Which of the following ENTERTAINMENT PRODUCTS do you or someone in your household plan to purchase in the NEXT 12 MONTHS?
(Check all that apply.)

| Value | Percen | Responses |
| :---: | :---: | :---: |
| Books (New) | 37.3\% | 550 |
| Books (Used) | 27.7\% | 408 |
| Books (Children's) | 16.8\% | 248 |
| Board Games | 22.5\% | 332 |
| Lottery Ticket | 35.2\% | 518 |
| Collectables | 6.3\% | 93 |
|  | - |  |
| Comics | 3.2\% | 47 |
|  | 0 |  |
| Graphic Novels | 3.6\% | 53 |
|  | a |  |
| Computer Games | 8.4\% | 123 |
| Magazines | 19.1\% | 281 |
| Toys | 16.2\% | 239 |
| Video Console Games | 10.7\% | 157 |
| None of the above / Does not apply | 24.9\% | 367 |

86. Which of the following ENTERTAINMENT SERVICES do you or someone in your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Attend a Concert | 32.1\% | 473 |
| Attend a Live Performance | 29.8\% | 439 |
| Attend a Play or a Musical | 22.8\% | 336 |
| Get Museum Membership | 4.4\% | 65 |
|  | - |  |
| Go to a Movie | 51.3\% | 756 |
| Live Comedy | 9.6\% | 142 |
| See Live Music | 22.7\% | 335 |
| None of the above / Does not apply | 31.7\% | 467 |

87. Which of the following HOBBY \& ART and CRAFT SUPPLIES might you or someone in your household purchase in the NEXT 12 MONTHS? (Check all that apply.)
 apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Attend Online College or University (Full Time) | $3.9 \%$ | 57 |
| Attend Online College or University (Part Time) | 4.8\% | 70 |
| Attend Online Classes at Community College | $3.9 \%$ | 57 |
| Online Continuing Education Courses | $4.4 \%$ | 65 |
| Online Professional Certification or Accreditation Courses | 3.1\% | 45 |
| Arts or Crafts Lessons (Adult) | $6.8 \%$ | 100 |
| Attend a Free Lecture or Seminar | 8.9\% | 131 |
| Attend Paid Online Lecture, Seminar or Special Class | 3.3\% | 49 |
| Yoga, Pilates, or Zumba | 9.8\% | 144 |
| Attend an Online Local Workshop | 3.9\% | 58 |
| Fitness Class | $7.9 \%$ | 116 |
| Music Lessons | 3.1\% | 45 |
| None of the above / Does not apply | 59.4\% | 875 |
| Attend Online Graduate School | 1 | 1.2\% |
| Business School | 1 | 0.5\% |
| Learning Center | 1 | 0.7\% |
| Culinary Education | 1 | 0.9\% |
| Online Language Lessons (Adult) | 1 | 2.3\% |
| Online Music Lessons (Adult) | L | 0.5\% |


| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Sports Lessons (Adult) | 1 | 0.7\% | 10 |
| Cooking Lessons (Adult) | 1 | 2.0\% | 30 |
| Online Real Estate Classes | $\tau$ | 0.9\% | 13 |
| Online Child Education or Tutoring | 1 | 1.0\% | 14 |
| Dance Lessons | $\cdots$ | 2.9\% | 42 |
| Online Music lessons (Child) | 1 | 0.4\% | 6 |
| Sports lessons (Child) | 1 | 2.2\% | 32 |
| Personal Physical Training | 1 | 1.2\% | 18 |
| Online Language Lessons (Child) | 1 | 0.3\% | 5 |
| Arts or Crafts Lessons (Child) | 1 | 1.1\% | 16 |
| Change Online School | 1 | 0.2\% | 3 |
| Attend an Online Religion Based School | L | 0.7\% | 10 |
| Boxing Class | 1 | 0.5\% | 7 |
| Martial Arts Class | 1 | 1.4\% | 20 |
| Driving Lessons | 1 | 1.5\% | 22 |

89. Which of the following ART and CRAFTING SUPPLIES do you or someone in your household plan to purchase over the NEXT 12 MONTHS? (Check all that apply.)

90. Which of the following MUSICAL INSTRUMENTS do you or someone in your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Clarinet | 0.3\% | 5 |
|  | 1 |  |
| Drums | 1.3\% | 19 |
|  | 1 |  |
| Flute | 0.5\% | 7 |
|  | 1 |  |
| Acoustic Guitar | 1.9\% | 28 |
|  | 1 |  |
| Electric Guitar | 1.8\% | 26 |
|  | - |  |
| Electric Keyboard | 0.7\% | 11 |
|  | 1 |  |
| Piano | 1.4\% | 20 |
|  | 1 |  |
| Piano (High End) | 0.2\% | 3 |
|  | $\square$ |  |
| Trumpet | 0.6\% | 9 |
|  | $\square$ |  |
| Violin | 0.5\% | 7 |
|  |  |  |
| None of the above / Does not apply | 93.2\% | 1,373 |
| 91. Which of the following varieties of restaurant food do you and your |  |  |
| family members plan to eat in the NEXT 30 days? (Check all that apply.) |  |  |
| Value | Percent | Responses |
| Greek | 12.7\% | 187 |
| French | 5.8\% | 85 |
|  |  |  |
| Asian | 32.0\% | 472 |





| Value | Percent |
| :---: | :---: |
| Purchase Home in Senior Housing Community | 0.4\% |
|  | $1 \longrightarrow$ |
| Purchase Commercial or Business Property | 0.5\% |
|  | I $\longrightarrow$ |
| Purchase Condominium or Townhouse | 0.7\% |
|  | $1 \longrightarrow$ |
| Purchase Manufactured or Modular Home | 1.2\% |
|  | $\square$ |
| Purchase Investment Property | 2.0\% |
|  | C |
| Purchase Personal Residence | 3.8\% |
|  | $\square$ |
| Purchase Custom Built Home | 1.0\% |
|  | $\square$ |
| Purchase Residential Real Estate at an Auction | 0.5\% |
|  | $\Gamma$ |
| Purchase Land or Agricultural Property | 1.9\% |
| Purchase Vacation Property | 1.0\% |
|  | $\square$ |
| None of the above / Does not apply | 91.2\% |
| 94. Which of the following Real Estate SELLING Plans does your |  |
| household have in the NEXT 12 MONTHS ? (Check all that apply.) |  |


| Value | Percent | Responses |
| :---: | :---: | :---: |
| Sell Home in Senior Housing Community |  | 2 |
|  | $1 \longrightarrow$ |  |
| Sell Personal Residence | 3.5\% | 52 |
|  | - |  |
| Sell Vacation Property | 0.2\% | 3 |
|  | $\square$ |  |
| Sell Condominium or Townhouse | 0.2\% | 3 |
|  | L |  |
| Sell Investment Property | 1.4\% | 21 |
|  | $\square$ |  |
| Sell Land or Agricultural Property | 1.1\% | 16 |
|  | $\square$ |  |
| Sell Commercial or Business Property | 0.4\% | 6 |
|  | $\square$ |  |
| Sell Manufactured or Modular Home | 0.3\% | 5 |
|  | $\longrightarrow$ |  |
| None of the above / Does not apply | 94.0\% | 1,385 |
|  | $\underline{-2}$ |  |

95. Which of the following real estate rental plans does your household have in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Rent New Apartment | 3.1\% | 45 |
|  | - $\longrightarrow$ |  |
| Rent House (Residence) | 4.8\% | 71 |
|  | - |  |
| Rent Manufactured or Modular Home | 1.3\% | 19 |
|  | $\square$ |  |
| Rent or Lease Commercial Property | 0.5\% | 7 |
|  | $\square$ |  |
| Rent Agricultural Land | 0.2\% | 3 |
|  | $\square$ |  |
| Rent Subsidized Housing | 0.4\% | 6 |
|  | $\square$ |  |
| Rent Condo/Townhouse | 2.0\% | 30 |
|  | $\square$ |  |
| Rent Section 8 Housing | 1.2\% | 17 |
|  | $\longrightarrow$ |  |
| None of the above / Does not apply | 90.2\% | 1,328 |
|  | $\square$ |  |

96. Which of the following real estate plans apply to you or your household in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Use a Realtor to Sell Real Estate | $2.9 \%$ | 43 |
| Use a Realtor to Buy Real Estate | $3.3 \%$ | 49 |
| Use a Realtor to Buy and Sell Real Estate | $2.2 \%$ | 33 |
| Plan to Sell Property Myself | $1.9 \%$ | 28 |
| Use a Real Estate Broker | $1.6 \%$ | 24 |
| None of the above / Does not apply | $90.2 \%$ | 1,328 |

97. Which of the following types of REAL ESTATE LOANS do you or anyone in your household plan to apply for in the NEXT 12 MONTHS? (Check all that apply.)


98. If you or a member of your household were to rent a residence in the NEXT 12 MONTHS, which of the following NATIONAL sources would you use for your local rental search? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Apartments.com | 9.2\% | 135 |
|  | - |  |
| Apartmentguide.com | 3.8\% | 56 |
|  | - |  |
| Craigslist | 3.3\% | 48 |
|  | - |  |
| ForRent.com | 4.3\% | 64 |
|  | - |  |
| HomeFinder.com | 3.8\% | 56 |
|  | - |  |
| Hotpads.com | 0.7\% | 10 |
|  |  |  |
| Realtor.com | 10.4\% | 153 |
|  | $\square$ |  |
| Rent.com | 4.2\% | 62 |
|  | a |  |
| Trulia | 5.2\% | 77 |
|  | O |  |
| Zillow | 21.1\% | 311 |
| Zumper | 0.4\% | 6 |
|  | 1 |  |
| None of the above / Does not apply | 70.2\% | 1,034 |
|  |  |  |

100. If you or a member of your household were to buy real estate in the local area in the NEXT 12 MONTHS, do you know a firm or realtor to call?
101. If you or a member of your household were to sell real estate in the local area in the NEXT 12 MONTHS, do you know a firm or realtor to call?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Yes, have a firm or realtor | $74.4 \%$ | 1,096 |
| No, don't know who to call | $25.6 \%$ | 377 |

Total: 1,473
102. Which of the following ALCOHOL and TOBACCO purchasing plans do you or members of your household have in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Cigars | 4.9\% | 72 |
|  | - |  |
| Craft Beer | 17.8\% | 262 |
| Champagne | 13.6\% | 201 |
| Imported Beer | 15.1\% | 223 |
| Premium Hard Alcohol or Spirits | 19.0\% | 280 |
| White Wine | 29.5\% | 434 |
| Red Wine | 30.2\% | 445 |
| Major Brand Cigarettes | 7.0\% | 103 |
|  | $\square$ |  |
| Smokeless Tobacco | 3.7\% | 55 |
|  | $\square$ |  |
| Pipe Tobacco | 0.7\% | 11 |
|  | 1 |  |
| Discount Cigarettes | 5.5\% | 81 |
|  | - |  |
| Discount Hard Alcohol or Spirits | 8.7\% | 128 |
|  | - |  |
| Domestic Beer | 26.5\% | 390 |
| Electronic Cigarette Supplies | 4.1\% | 61 |
|  | - |  |
| Alcoholic Cider | 9.0\% | 132 |
|  | $\square$ |  |
| None of the above / Does not apply | 37.5\% | 552 |

103. Which of the following CANNABIS related products do you or the members of your household plan to purchase in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Cannabis Accessories | $4.3 \%$ | 63 |
| Marijuana Delivery | $1.3 \%$ | 19 |
| Cannabis Dry Flower/Bud | $4.1 \%$ | 61 |
| Cannabis Edibles | $7.5 \%$ | 111 |
| Cannabis Tinctures | $1.7 \%$ | 25 |
| Cannabis Vaporizers | 1.8\% | 26 |
| Cannabis Cleaning Tools or Supplies | $1.5 \%$ | 22 |
| Cannabis Concentrates | 1.7\% | 25 |
| Cannabis Pre-Rolls | 2.0\% | 30 |
| Organic Cannabis Products | $1.1 \%$ | 16 |
| Cannabis Oil | $3.6 \%$ | 53 |
| Cannabis Beauty \& Skin Care Products | $2.3 \%$ | 34 |
| Cannabis Beverages | $0.7 \%$ | 11 |
| Cannabis Chocolates | $2.6 \%$ | 39 |
| CBD Cannabis | $6.0 \%$ | 88 |
| CBG Cannabis | $0.8 \%$ | 12 |


| Recreational Cannabis | $4.3 \%$ | 64 |
| :--- | :--- | :---: |
| Medical Cannabis | $3.8 \%$ | 56 |
| None of the above / Does not apply | $83.6 \%$ | 1,231 |

104. Which of the following GROCERY and SNACK items do you or the members of your household plan to purchase in the NEXT MONTH? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Bulk or Discounted Food Items | 26.7\% | 394 |
| Specialty Teas | 13.9\% | 205 |
|  | $\longrightarrow$ |  |
| Specialty Coffee | 27.6\% | 407 |
| Gourmet Deli Counter Items | 19.1\% | 281 |
|  | $\square$ |  |
| Cookies | 42.1\% | 620 |
|  |  |  |
| Potato Chips | 62.6\% | 922 |
|  |  |  |
| Soft Drinks | 55.2\% | 813 |
|  |  |  |
| Energy Drinks | 13.0\% | 191 |
|  | $\square$ |  |
| Energy Bars | 16.8\% | 247 |
|  |  |  |
| Cupcakes | 17.7\% | 260 |
|  |  |  |
| Birthday Cake | 24.4\% | 360 |



| Value | Percent | Responses |
| :---: | :---: | :---: |
| Vegetables | 66.5\% | 979 |
| Frozen Entrees | 45.8\% | 675 |
| Meal Kit Prep \& Delivery | 5.4\% | 80 |
|  | - |  |
| Locally Raised Beef, Pork, Poultry | 25.3\% | 372 |
| Locally Grown Fruit and Vegetables | 54.9\% | 808 |
| Locally Produced Honey | 31.8\% | 469 |
| Organic Food | 18.3\% | 270 |
|  | $\square$ |  |
| Pickled Vegetables | 16.5\% | 243 |
| Artisan Cheese | 20.9\% | 308 |
| Alternative "Meat" Products | 8.5\% | 125 |
| Sausage | 54.8\% | 807 |
| Donuts | 33.4\% | 492 |
| Pastries | 27.5\% | 405 |
| Juice | 44.9\% | 661 |
| Olives | 33.3\% | 490 |
| Meal Kits | 8.1\% | 119 |
| Mac and Cheese | 41.0\% | 604 |
| Pizza | 62.5\% | 920 |


| Value | Percent | Responses |
| :--- | :--- | ---: |
| Cookie Dough | $17.4 \%$ | 257 |
| Cereal | $63.1 \%$ | 930 |
| Bagged Salad | $45.7 \%$ | 673 |
| None of the above / Does not apply | $4.3 \%$ | 63 |

## 105. Which of the following do you or the members of your household plan to do in the NEXT 12 MONTHS? (Check all that apply.)



| Value | Percent | Responses |
| :---: | :---: | :---: |
| Vote in Upcoming State or National Elections | 42.7\% | 629 |
| Purchase Season Tickets for Performing Arts | 4.2\% | 62 |
|  | - |  |
| Attend a Holiday Themed Performance | 20.0\% | 295 |
| Community Activity | 26.0\% | 383 |
| Support an Organization | 16.6\% | 245 |
| Make a Donation | 32.0\% | 471 |
| Use Photography Services | 4.9\% | 72 |
|  | - |  |
| Would participate in research study | 19.7\% | 290 |
| Give blood | 12.7\% | 187 |
| Use social services | 5.1\% | 75 |
|  | - |  |
| Use Government Service | 11.7\% | 172 |
| None of the above / Does not apply | 14.1\% | 208 |
| Find New Local Golf Course | 1 | 1.0\% |
| Join a Golf Course | 1 | 0.6\% |
| Donate Vehicle | 1 | 0.5\% |
| Have a Baby | 1 | 1.4\% |
| Get Married | L | 1.4\% |
| Look into Private Schooling for Children | 1 | 1.0\% |
| Register to Vote | 0 | 2.9\% |
| Drug or Alcohol Addiction Treatment | 1 | 0.6\% |

106. Which of the following activities do you or members of your household plan to participate in over the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Adventure Sports | $5.4 \%$ | 80 |
| Go Touring on a Bicycle | $3.0 \%$ | 44 |
| Go Mountain Biking | $3.1 \%$ | 45 |
| Go Camping | $18.6 \%$ | 274 |
| Go Hiking | $22.3 \%$ | 328 |
| Go Fishing | $25.9 \%$ | 382 |
| Go Backpacking | $4.8 \%$ | 70 |
| None of the above / Does not apply | $54.6 \%$ |  |

107. Which of the following business categories would you do a Google search to find a business to shop or use if you were planning to buy? (Check all that apply.)

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Apparel and Accessories | $45.7 \%$ | 673 |
| Arts and Entertainment | $26.8 \%$ | 395 |
| Automotive - (General) | $21.9 \%$ | 323 |



| Value | Percent | Responses |
| :---: | :---: | :---: |
| Home and Garden Related Businesses | 21.2\% | 313 |
| Building Supply/Lumber Business | 13.9\% | 205 |
| Home Service Businesses | 8.6\% | 126 |
|  | $\square$ |  |
| Home Service Contractors | 10.5\% | 155 |
|  | $\square$ |  |
| Hotel and Travel Related Businesses | 23.4\% | 344 |
| Local Services | 21.1\% | 311 |
| Medical Related Businesses - (General) | 15.5\% | 229 |
| Medical Related Businesses - (Chiropractor) | 5.6\% | 82 |
|  | - |  |
| Medical Related Businesses - (Dentist) | 10.7\% | 157 |
| Medical Related Businesses - (Hospital) | 4.6\% | 68 |
|  | - |  |
| Nightlife Related Businesses | 6.0\% | 89 |
|  | - |  |
| Pet / Animal | 25.5\% | 376 |
| Professional Services | 12.4\% | 183 |
| Real Estate Service Businesses | 5.4\% | 80 |
|  | - |  |
| Recreation Related Businesses | 5.3\% | 78 |
|  | - |  |
| Restaurant / Bar / Lounge | 31.2\% | 460 |
| Senior Related Businesses | 6.2\% | 92 |
|  | - |  |


108. Which of the following employment related activities do you or the members of your household plan to do over the NEXT 12 MONTHS? (Check all that apply.)

109. Are you considering a change or new employment in the NEXT 12 MONTHS?

| Yes | $17.5 \%$ | 258 |
| :--- | :--- | :--- |
| No | $82.5 \%$ | 1,215 |

110. If you are looking to find a new job, get a second job, etc. in the NEXT 12 MONTHS, what are the primary fields you will be looking at employment in? (Check all that apply.)


| Value | Percent | Responses |  |
| :---: | :---: | :---: | :---: |
| Driver / Transportation | $\square$ | 2.5\% | 37 |
| Engineering | $\square$ | 1.0\% | 14 |
| Executive Level | $\square$ | 1.3\% | 19 |
| Entry Level (New Graduate) | $1 \times$ | 1.0\% | 15 |
| Government | $\square$ | 2.9\% | 42 |
| Grocery | - | 2.5\% | 37 |
| Hotel - Hospitality | $1$ | 1.8\% | 27 |
| Health Care - CNA, RN, LPN, MA | $1 \longrightarrow$ | 2.2\% | 33 |
| Manufacturing | $1 \times$ | 1.8\% | 26 |
| Installation - Maintenance - Repair | $\square \longrightarrow$ | 0.5\% | 7 |
| Information Technology | $1$ | 2.3\% | 34 |
| Insurance |  | 0.6\% | 9 |
| Legal | $1 \times$ | 0.5\% | 7 |
| Media | $1 \times$ | 1.8\% | 26 |
| NonProfit | - $\longrightarrow$ | 2.9\% | 42 |
| Real Estate | 1 lo | 1.2\% | 17 |
| Restaurant - Food Services | $\longrightarrow$ | 1.5\% | 22 |
| Sales \& Marketing |  | 2.3\% | 34 |
| Skilled Labor - Trades | $\longrightarrow$ | 1.2\% | 17 |
| Warehouse | $\longrightarrow$ | 1.9\% | 28 |

111. If you were to look for a new job in the NEXT 12 MONTHS, where would you go look to find local job listings? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| AOL Jobs | 0.8\% | 12 |
|  | 1 |  |
| CareerBuilder | 6.3\% | 93 |
|  | - |  |
| Craigslist | 2.3\% | 34 |
|  | 1 |  |
| Facebook | 7.2\% | 106 |
|  | - |  |
| Freejobalert.com | 0.5\% | 8 |
|  | L |  |
| GlassDoor | 4.4\% | 65 |
|  | - |  |
| Indeed.com | 28.9\% | 426 |
|  |  |  |
| Local Agency Site | 7.9\% | 116 |
|  | $\square$ |  |
| Local Business Site | 8.1\% | 119 |
|  | $\square$ |  |
| Linkedln | 18.2\% | 268 |
|  | - |  |
| Monster.com | 4.9\% | 72 |
|  |  |  |
| Payscale.com | 0.3\% | 4 |
|  | 1 |  |
| Salary.com | 0.7\% | 10 |
|  | 1 |  |
| SimplyHired.com | 1.9\% | 28 |
|  | 1 |  |
| SnagAJob.com | 1.9\% | 28 |
|  | - |  |
| Upwork | 0.5\% | 8 |
|  | - |  |
| USAjobs.gov | 5.5\% | 81 |
|  | - |  |
| USAjobs.org | 2.3\% | 34 |


| ZipRecruiter | $8.1 \%$ | 120 |
| :--- | :--- | :--- |
| None of the above / Does not apply | $57.8 \%$ | 852 |

112. Which of the following Digital Media have you used to find information to make a purchase in the last 30 days?

113. Which of the following Other Media have you used to find information to make a purchase in the last 30 days?

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Billboard Advertising | 5.6\% | 79 |
|  | - |  |
| Coupon Book | 11.8\% | 168 |
| Digital Billboard | 3.1\% | 44 |
|  | $\bullet$ |  |
| Direct Mail | 13.0\% | 185 |
| Email Newsletter | 15.2\% | 215 |
| Local Newspaper | 30.6\% | 434 |
| Local Newspaper website | 11.2\% | 159 |
| Local Publication | 9.0\% | 128 |
| Local Radio Station | 12.0\% | 170 |
| Local TV Station | 12.0\% | 170 |
| Yellow Pages Directory | 2.6\% | 37 |
|  | $\bullet$ |  |
| None of the above / Does not apply | 47.2\% | 669 |

114. Which of the following Live TV Streaming Services do you subscribe to?

| Value | Percent | Responses |
| :--- | :---: | :---: | :---: |
| Cable (standard) | $37.6 \%$ | 533 |
| YouTubeTV | $13.1 \%$ | 185 |
| Hulu+ Live TV | $17.2 \%$ | 244 |
| DirecTV Stream | $6.6 \%$ | 94 |
| fuboTV | $1.2 \%$ | 17 |
| Sling TV |  | 5 |

115. Which of the following Streaming Services do you subscribe to?

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Amazon Prime Video | 57.3\% | 812 |
| Apple TV+ | 12.9\% | 183 |
| Crunchyroll | 1.4\% | 20 |
|  | - |  |
| Discovery+ | 12.4\% | 176 |
| Disney+ | 29.6\% | 419 |
| ESPN+ | 12.6\% | 178 |
| HBO Max (\& HBO) | 20.4\% | 289 |
| Hulu | 33.8\% | 479 |
| Netflix | 55.0\% | 779 |
| Paramount + | 23.7\% | 336 |
| Peacock | 22.8\% | 323 |
| Shudder | 0.9\% | 13 |
|  | , |  |
| None of the above / Does not apply | 24.2\% | 343 |

116. Which of the following best describe what you typically do with direct mail/advertisements you receive in the mail at your home or PO Box?

| Value | Percent | Responses |
| :--- | :--- | :--- |
| Read ads and keep them - using three or more | $5.9 \%$ | 87 |
| Read ads and keep them - using one or two | $25.7 \%$ | 378 |
| Read ads and keep them - without using any | $3.9 \%$ | 47 |
| Read ads but throw away without using any | $27.2 \%$ | 400 |
| Throw ads away unread | $32.4 \%$ | 477 |
| Do not receive direct mail or advertisements at home or | $5.0 \%$ | 74 |
| Po Box |  | 8 |

## 117. Which of the following are your primary media influence when deciding how to vote in local, county or state elections? (Check one each row)

|  | Local radio | Local TV | Local newspaper or print publication | Direct <br> mail <br> flyer | Candidate website | Other | Not applicable | Responses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local <br> election <br> Count <br> Row \% | $\begin{aligned} & 44 \\ & 3.0 \% \end{aligned}$ | $\begin{aligned} & 246 \\ & 16.7 \% \end{aligned}$ | $\begin{aligned} & 487 \\ & 33.1 \% \end{aligned}$ | $\begin{aligned} & 56 \\ & 3.8 \% \end{aligned}$ | $\begin{aligned} & 163 \\ & 11.1 \% \end{aligned}$ | $\begin{aligned} & 285 \\ & 19.4 \% \end{aligned}$ | $\begin{aligned} & 191 \\ & 13.0 \% \end{aligned}$ | 1,472 |
| County election Count Row \% | $\begin{aligned} & 50 \\ & 3.4 \% \end{aligned}$ | $\begin{aligned} & 216 \\ & 14.7 \% \end{aligned}$ | $\begin{aligned} & 507 \\ & 34.4 \% \end{aligned}$ | $\begin{aligned} & 63 \\ & 4.3 \% \end{aligned}$ | $\begin{aligned} & 160 \\ & 10.9 \% \end{aligned}$ | $\begin{aligned} & 278 \\ & 18.9 \% \end{aligned}$ | $\begin{aligned} & 199 \\ & 13.5 \% \end{aligned}$ | 1,473 |
| State <br> election <br> Count <br> Row \% | $\begin{aligned} & 35 \\ & 2.4 \% \end{aligned}$ | $\begin{aligned} & 328 \\ & 22.3 \% \end{aligned}$ | $\begin{aligned} & 369 \\ & 25.1 \% \end{aligned}$ | $\begin{aligned} & 52 \\ & 3.5 \% \end{aligned}$ | $\begin{aligned} & 192 \\ & 13.0 \% \end{aligned}$ | $\begin{aligned} & 307 \\ & 20.8 \% \end{aligned}$ | $\begin{aligned} & 190 \\ & 12.9 \% \end{aligned}$ | 1,473 |
| Total <br> Total <br> Responses |  |  |  |  |  |  |  | 1473 |

118. Did you vote in the last local / county / state election?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Yes | $87.0 \%$ | 1,281 |
| No | $13.0 \%$ | 192 |

Total: 1,473
119. Did you vote in the last presidential election?

| Yes $92.7 \%$ | 1,365 |  |
| :--- | :--- | :---: |
| No | $7.3 \%$ | 108 |

Total: 1,473
120. Are you or anyone in your household a business owner or do you help make purchasing decisions at your place of employment?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Yes | $20.8 \%$ | 306 |
| No | $46.2 \%$ | 681 |
| Does not apply | $33.0 \%$ |  |

Total: 1,473
121. Which of the following BUSINESS PRODUCTS do you/your household, or does your company, plan to purchase or lease in the NEXT 12 MONTHS? (Check all that apply.)


| Business Accounting or CPA | 37.8\% | 116 |
| :---: | :---: | :---: |
| Business Advertising | 16.9\% | 52 |
| Business Financial Consulting | 3.3\% | 10 |
|  | $\bullet$ |  |
| Business Bottled Water Delivery | 5.5\% | 17 |
|  | - |  |
| Business Cellular Phone Service | 17.3\% | 53 |
| Business Computer Consulting | 7.2\% | 22 |
|  | $\square$ |  |
| Business Internet Service Provider | 16.0\% | 49 |
|  | $\square$ |  |
| Business Legal Services or Attorney | 6.2\% | 19 |
|  | Q |  |
| Business Marketing Services | 7.2\% | 22 |
|  | C |  |
| Business Social Media Marketing | 11.7\% | 36 |
| Business Meetings or Conventions | 6.2\% | 19 |
|  | - |  |
| Business Payroll Services | 8.5\% | 26 |
|  | $\square$ |  |
| Business Printing Services | 14.3\% | 44 |
| Business Sign Company Services | 8.1\% | 25 |
|  | $\square$ |  |
| Business Online Meetings | 9.1\% | 28 |
|  | $\square$ |  |
| None of the above / Does not apply | 38.8\% | 119 |
| Business Advisory Services | 1 | 2.3\% |
| Business Construction Contractor | 1 | 1.6\% |


| Value | Percent | Responses |  |
| :--- | :---: | :---: | :---: | :---: |
| Business Employment Agency | $2.6 \%$ | 8 |  |
| Business Moving or Storage | $2.9 \%$ | 9 |  |
| Business Realty Services |  | $2.3 \%$ | 7 |
| Business Recruitment |  | $2.9 \%$ | 9 |
| Business Security Services | $2.0 \%$ | 6 |  |
| Business Staffing or Temp Services |  | $2.9 \%$ | 9 |
| Selling Small Business | $1.3 \%$ | 4 |  |
| Business Bankruptcy |  | $0.3 \%$ | 1 |
| Business Travel Agency | $1.0 \%$ | 3 |  |
| Business General Broadcast Media Service | 1 | $2.0 \%$ | 6 |
| Business Television Media Service |  | $1.0 \%$ | 3 |

123. Which of the following BUSINESS REAL ESTATE PLANS does your company have planned in the NEXT 12 MONTHS? (Check all that apply.)

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Rent New Office | 3.6\% | 11 |
|  | - |  |
| Buy New Office | 1.6\% | 5 |
|  | 1 |  |
| Add New Locations | 3.6\% | 11 |
|  | - |  |
| Have Employees Work From Home | 3.9\% | 12 |
|  | - |  |
| Renovate Existing Facilities | 6.5\% | 20 |
|  | - |  |
| Reduce Office Space | 2.0\% | 6 |
|  | - |  |
| Construct New Facilities | 3.6\% | 11 |
|  | - |  |
| Buy or Rent Industrial Space | 1.0\% | 3 |
|  |  |  |
| Buy or Rent Warehouse Space | 2.0\% | 6 |
|  |  |  |
| Install New Commercial Carpeting | 1.0\% | 3 |
|  | 1 |  |
| None of the above / Does not apply | 80.1\% | 246 |


| Value | Percent | Responses |
| :---: | :---: | :---: |
| Purchase New Business Automobiles | 2.6\% | 8 |
|  | - |  |
| Purchase Used Business Automobiles | 1.3\% | 4 |
|  | 1 |  |
| Purchase New Business Trucks | 2.3\% | 7 |
|  | 1 |  |
| Purchase Used Business Trucks | 1.3\% | 4 |
|  | L |  |
| Lease New Business Automobiles | 2.3\% | 7 |
|  | - |  |
| Lease New Business Trucks | 0.7\% | 2 |
|  | E |  |
| Purchase New Business Delivery Vehicles | 0.3\% | 1 |
|  |  |  |
| Purchase Used Business Delivery Vehicles | 1.0\% | 3 |
|  |  |  |
| Purchase New Heavy Duty or Commercial Business | 2.9\% | 9 |
| Trucks |  |  |
| Purchase Used Heavy Duty or Commercial Business | 1.6\% | 5 |
| Trucks | 1 |  |
| None of the above / Does not apply | 89.2\% | 273 |
| 125. Which of the following EMPLOYEE BENEFIT AND INSURANCE |  |  |
| PROGRAMS does your company plan to START OR CHANGE in the NEXT |  |  |
| 12 MONTHS ? (Check all that apply.) |  |  |


| Value | Percent | Responses |
| :--- | :--- | :--- |
| Business Insurance | $5.9 \%$ | 18 |
| Business Health Insurance | $5.2 \%$ | 16 |
| Business Dental Insurance | $3.9 \%$ | 12 |
| Business 401K or Retirement Program | $5.9 \%$ | 18 |
| Business "Key Man" Insurance | 0 | 18 |
| Business Property Insurance | $2.0 \%$ | 6 |
| Business Commercial Insurance | $4.2 \%$ | 13 |
| None of the above / Does not apply | 0 | 11 |

126. Which age brackets do you fall into?

127. What type of area do you live in? (check one only)

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Metro / Urban | $4.1 \%$ | 61 |
| Small/Mid-Size Town | $37.7 \%$ | 555 |
| Suburban | $13.7 \%$ | 202 |
| Rural | $39.6 \%$ | 583 |
| Vacation community | $3.5 \%$ | 52 |
| Other | $1.4 \%$ |  |

Total: 1,473
128. What is the highest level of education attained by any member of your household?

| Value | Percent | Responses |
| :--- | :--- | :--- | :--- |
| Grade School (8th Grade or Less) | $0.3 \%$ | 4 |
| Some High School (Not Graduate) | $1.0 \%$ | 4 |
| High School Graduate (12th grade) | $12.6 \%$ | 15 |
| Vocational or Technical Training | $5.3 \%$ | 185 |
| Some College | $22.9 \%$ | 78 |
| College Graduate | $29.3 \%$ | 337 |
| Post-Graduate Degree |  | 430 |

129. Approximately, what was your total household income before taxes in the past year?

| Value | Percent | Responses |
| :---: | :---: | :---: |
| Under \$20,000 | 7.2\% | 102 |
|  | - |  |
| \$20,000-\$24,999 | 5.3\% | 76 |
|  | - |  |
| \$25,000-\$29,999 | 5.3\% | 75 |
|  | - |  |
| \$30,000-\$34,999 | 4.9\% | 70 |
|  | - |  |
| \$35,000-\$39,999 | 5.0\% | 71 |
|  | - |  |
| \$40,000-\$44,999 | 4.9\% | 70 |
|  | - |  |
| \$45,000-\$49,999 | 6.2\% | 88 |
|  | - |  |
| \$50,000-\$74,999 | 19.4\% | 276 |
|  | $\square$ |  |
| \$75,000-\$99,999 | 16.3\% | 233 |
|  | $\square$ |  |
| \$100,000-\$124,999 | 10.2\% | 146 |
|  | $\square$ |  |
| \$125,000-\$149,999 | 6.7\% | 95 |
|  | - |  |
| \$150,000-\$200,000 | 5.7\% | 81 |
|  | - |  |
| Over \$200,000 | 3.0\% | 43 |
|  | $\square \longrightarrow$ |  |

130. Which of the following would you classify yourself as?

| Value | Percent | Responses |
| :---: | :---: | :---: |
| American Indian, Eskimo or Alaska native | 0.6\% | 9 |
|  | 1 |  |
| Black or African-American | 5.9\% | 86 |
|  | - |  |
| Asian | 0.2\% | 3 |
|  | 1 |  |
| White or Caucasian | 86.5\% | 1,270 |
| Hispanic | 0.9\% | 13 |
|  | C |  |
| Other | 0.7\% | 11 |
|  | $\square$ |  |
| Prefer not to answer | 5.2\% | 77 |
|  | - |  |

131. Which of the following best describe your primary residence?

| Value | Percent | Responses |
| :--- | :--- | :---: |
| Single Family Home | $84.1 \%$ | 1,236 |
| Apartment | $6.9 \%$ | 101 |
| Condominium | $2.1 \%$ | 31 |
| Mobile Home | $4.5 \%$ | 66 |
| Other | $2.4 \%$ | 35 |

132. Is the household or apartment in which you live owned by someone in your household, rented, or is it occupied without payment of rent?

| Value | Percent | Responses |
| :--- | :--- | ---: |
| Owned | $80.8 \%$ | 1,184 |
| Rented | $14.2 \%$ | 208 |
| Occupied Without Payment of Rent | $2.1 \%$ | 31 |
| Other | 1 | 43 |

Total: 1,466

